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2 IN THE MATTER OF THE PROPOSED
3 AMENDMENTS TO THE FEDERAL
4 RULES OF BANKRUPTCY AND
5 CRIMINAL PROCEDURE,

6 -----x

7

February 5, 2010
10:00 a.m.

8

9 Before:

10 HON. LAURA TAYLOR SWAIN,
11 District Judge, Presiding

12 HON. WILLIAM H. PAULEY III, District Judge
13 HON. ELIZABETH L. PERRIS, Bankruptcy Judge
14 HON. EUGENE R. WEDOFF, Bankruptcy Judge
15 HON. JUDITH H. WIZMUR, Bankruptcy Judge
16 PROFESSOR S. ELIZABETH GIBSON
17 MICHAEL ST. PATRICK BAXTER, Esquire
18 JOHN RAO, Esquire
19 CHRISTOPHER KOHN, Esquire
20 JAMES J. WALDRON, Clerk

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1 JUDGE SWAIN: Good morning, everyone. I am Judge
2 Laura Taylor Swain, and I chair the Advisory Committee On
3 Bankruptcy Rules. I welcome you all to our public hearing
4 regarding proposed bankruptcy rule amendments and new proposed
5 rules that were published for comment in August of 2009.

6 The witnesses testifying today will principally be
7 addressing the proposed amendments to Rules 2019 and 3001(c) as
8 well as proposed new Rule 3002.1.

9 We have also received a number of written comments on
10 the rules and expect to continue to receive written comments
11 through the cutoff date of February 16, 2010. All of the
12 written submissions that we have received are posted on the
13 rules website at uscourts.gov/rules, and anything further we
14 receive, including supplemental submissions that have been made
15 today, will be posted promptly on the website.

16 We are truly grateful to all who have submitted
17 comments. It is an integral part of the Rules Enabling Act
18 rules development process, and we are particularly grateful to
19 today's witnesses who have provided informative advance
20 summaries of their testimony.

21 We have very carefully reviewed the advance summaries,
22 and so that will enable the witnesses to focus on elaboration
23 of the key points that they wish to communicate and also will
24 allow time for questions from committee members within the 10-
25 to 15-minute target timetable per witness that has been

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1 allotted.

2 We would be grateful to the witnesses and will try
3 also to moderate, if you will, the extent of our questioning to
4 stay attentive to this timetable since there are many here who
5 need to travel south this afternoon, and the severe weather
6 does threaten complications. So let's all work together to
7 make sure nobody gets stuck anywhere that they don't want to
8 be.

9 Do remember the comment period does remain open until
10 February 16, so any additional information or clarifications
11 that anyone wants to submit can be submitted after the hearing
12 and will certainly be considered quite thoroughly. There are
13 copies of the advance testimony and of the pamphlet that
14 includes the proposed rules, that's this gray-and-white
15 pamphlet located there on the front bar of the jury box.
16 Anyone is welcome to take copies if you have not done so
17 already.

18 This rules proposal pamphlet also includes information
19 about the rule-making process, and that's at the back of the
20 book, beginning on page 77.

21 At this point, I would like to ask the committee's
22 reporter and the members of the committee who are participating
23 in the hearing today to introduce themselves.

24 MS. GIBSON: I'm Professor Elizabeth Gibson from the
25 University of North Carolina School of Law. I'm the reporter

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1 to the committee.

2 JUDGE WIZMUR: Judy Wizmur, Judge of the Bankruptcy
3 Court in New Jersey.

4 JUDGE WEDOFF: My name is Eugene Wedoff. I am a
5 bankruptcy judge in Chicago.

6 JUDGE PERRIS: Elizabeth Perris. I am a bankruptcy
7 judge in Oregon.

8 MR. WALDRON: Jim Waldron. I am the clerk of the
9 bankruptcy court in New Jersey.

10 MR. BAXTER: Michael Baxter. I'm a partner at
11 Covington & Burling in Washington D.C.

12 MR. RAO: John Rao. I am a attorney with the National
13 Consumer Law Center.

14 JUDGE PAULEY: I'm William Pauley, a district judge
15 here in the Southern District of New York.

16 JUDGE SWAIN: You will see there are a couple of empty
17 places. Those are people from DC who are not able to join us
18 today, but a transcript is being prepared of this hearing and
19 all of the committee members will review it very thoroughly,
20 even if they have not been able to be here in person today.
21 The transcript will also be posted on the rules website that I
22 mentioned so anyone who wishes will have the benefit of the
23 ability to review that transcript as well.

24 Now I would like to begin with our witnesses. First
25 the witness from the firm of Richards Kibbe & Orbe. I'm not

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1 sure if it's Mr. Friedman or Mr. Kibbe.

2 MR. KIBBE: Thank you, your Honor.

3 JUDGE SWAIN: Good morning.

4 MR. KIBBE: Good morning.

5 My name is John Kibbe. I'm a partner of the law firm
6 of Richards Kibbe & Orbe, which I'll refer to as RK&O.

7 Thank you for your substantial work and for the
8 opportunity to comment briefly on Proposed Rule 2019. I would
9 share, with the committee's permission, my allotted time with
10 my partner Michael Friedman.

11 For two decades RK&O has represented buyers and
12 sellers of stressed and distressed financial instruments,
13 including bank debt trade claims and related derivative
14 instruments. We represent individual claim holders and claim
15 holders working together in ad hoc groups.

16 We counsel our clients on the disclosures required by
17 the current Rule 2019. We expect to counsel them on compliance
18 with Proposed Rule 2019, and we're testifying before the
19 committee in all of these capacities. RK&O supports the vast
20 majority of Proposed Rule 2019. The full disclosure of all
21 claims and other interests held by informal and ad hoc
22 committee members enables judges, debtors, and other parties to
23 readily identify the true economic interests of active
24 bankruptcy participants.

25 We believe Proposed Rule 2019 responds to the

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1 increasingly complex world we live in and represents a positive
2 and necessary development in modern bankruptcy proceedings.

3 However, RK&O respectfully disagrees with two details
4 of Proposed Rule 2019: Disclosure of the amount paid for a
5 claim in the secondary market and disclosure of the date which
6 the claim was purchased in that secondary market.

7 We believe that Proposed Rule 2019 will function as
8 intended without requiring disclosure of this information, and
9 we believe that there are good legal and practical reasons not
10 to require such disclosure.

11 First, as I anticipate that you will hear in greater
12 detail from others today, we believe that a requirement to
13 disclose the date a claim is purchased is in effect a
14 requirement to disclose the amount paid for the claim. That's
15 because the price can be determined so well from the date of
16 purchase due to the depth and liquidity of the secondary claim
17 market.

18 Second, although Proposed Rule 2019 does not require
19 specific disclosure of price unless directed by a court, we
20 believe the opportunity to compel price disclosure will invite
21 the same litigation now being waged by parties that seek to use
22 the current Rule 2019 merely to gain a negotiating advantage in
23 a bankruptcy proceeding.

24 In the rare case where disclosure of price is relevant
25 to an issue in a bankruptcy proceeding, we certainly support

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1 the well-established discovery procedures or Rule 2004 or sua
2 sponte rulings by the judge in the bankruptcy case to obtain
3 that information.

4 Disclosure of proprietary and confidential pricing
5 information would substantially affect the negotiating
6 positions of the parties in ways we believe are inimical to two
7 bedrock principles of bankruptcy law: One, the price paid for
8 a bankruptcy claim is irrelevant to determining how a holder of
9 the claim should be treated in the bankruptcy proceeding; and,
10 two, similarly situated creditors should receive equal
11 treatment when seeking to enforce their rights.

12 Because the price paid for a claim is largely
13 irrelevant as a matter of law to the treatment of the claim, we
14 believe that any purported benefit of direct or indirect price
15 disclosure would be far outweighed by the potential misuse of
16 the information and the related harm to the claims market and
17 the bankruptcy process.

18 Our clients analyze financial statements. They
19 calculate potential recoveries, and they speculate with their
20 lawyers about potential restructuring outcomes. Thanks to the
21 Bankruptcy Code and the Bankruptcy Rules, those clients have
22 increasing transactional certainty derived from modern
23 bankruptcy jurisprudence, and lawyers can help answer their
24 questions.

25 One thing we never say to our clients is that there

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1 will be a legal haircut on recovery if you buy your claim in
2 the secondary market. We don't see support for that in the law
3 and, to the contrary, we tell our clients that the foundation
4 of the claim market rests on the bedrock principle that a claim
5 purchased in that market is just as valid and enforceable or as
6 invalid and defective as the claim is in the hand of the
7 original holder.

8 The concern is that the Proposed Rule 2019, by
9 elevating the importance inadvertently of secondary market
10 price information, could lead to misuse of that information in
11 negotiations and subvert or erode those two bedrock principles.

12 It would also create unwarranted uncertainty for
13 lawyers trying to advise their clients on expected outcomes.
14 During the last two decades we've seen a more liquid secondary
15 loan claims market, and that's due in large part to the
16 transactional certainty introduced by the Bankruptcy Code.

17 That market provides an exit for lenders with less
18 tolerance for risk. It frees capital to flow where needed.
19 The claims investor base brings additional capital to the
20 debtors' negotiating table. The market can even help create a
21 firewall around a bankruptcy of a key company and stop the
22 contagion of default and financial failure from spreading to
23 closely linked suppliers and vendors who have the ability to
24 sell their claims and raise needed capital.

25 We believe that requiring the disclosure of purchase

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1 price under Proposed Rule 2019 will decrease transactional
2 certainty and limit the substantial benefits of a liquid claims
3 market. We would urge the committee to revise Proposed Rule
4 2019 to eliminate a direct or indirect command to disclose
5 secondary market prices both to preserve analytical clarity in
6 the claims market and to avoid sending the mixed message that
7 somehow in the quest for transparency the price paid for a
8 claim in the secondary market matters.

9 With the committee's permission, I would yield the
10 remainder of my time to my partner, Michael Friedman.

11 JUDGE SWAIN: Thank you, Mr. Kibbe.

12 MR. KIBBE: Thank you.

13 MR. FRIEDMAN: Thank you.

14 My name is Michael Friedman I am a partner with
15 Richards Kibbe & Orbe, and I thank this committee for the
16 opportunity to testify regarding Proposed Rule 2019.

17 Picking up where my partner John Kibbe left off, the
18 price paid for claims and the date of acquisition are closely
19 guarded by distressed investors as proprietary and confidential
20 information regarding a party's investment strategy.

21 If investors are forced to disclose confidential and
22 proprietary information many investors will like exit the
23 claims market and the market for claims will suffer. Together
24 the result would be to jeopardize the substantial benefits
25 realized from the growth of this claims market.

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1 The participation of sophisticated distressed
2 investors in bankruptcy proceedings has greatly increased the
3 probability of those companies exiting bankruptcy and
4 successfully reorganizing.

5 When the market for claims is liquid, debtors see
6 prices for claims rise in response to favorable news. Those
7 higher prices generate interest and provide support for exit
8 financing, rights offerings, and other financial accommodations
9 necessary to a successful reorganization.

10 Moreover, it is those very investors that are
11 purchasing claims who will be more likely to participate in the
12 DIP financing, exit financing, and rights offerings so
13 necessary to these restructurings.

14 Requiring disclosure of the purchase price will likely
15 dissuade those holders of claims from participating both in the
16 bankruptcy proceedings in an active manner or on ad hoc
17 committees, which would have a significant impact on bankruptcy
18 proceedings.

19 Bankruptcy proceedings have greatly benefited from the
20 participation of ad hoc committees, because the formation of ad
21 hoc committees allows creditors with smaller claims to join
22 together to advance common positions in bankruptcy proceedings
23 where it would not be economical for them to appear on their
24 own.

25 Ad hoc committees also provide an opportunity for

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1 groups of similarly situated creditors to pursue economic
2 positions; for example, lenders or bondholders may form
3 committees in situations where an agent or an indentured
4 trustee has either become ineffective or is limited by either
5 actual or potential conflict of interest and have no other way
6 to address their concerns and views other than to band
7 together.

8 Often ad hoc committees may be the only real party
9 with an economic stake in the proceedings where either there is
10 no official committee of unsecured creditors or if the official
11 committee has been rendered ineffective as a result of
12 resignation of members of the committee. And even when there
13 are committees that are effective, a committee may have an
14 inherent conflict of interest given the diversity of cases we
15 are seeing today and the varied economic interests that those
16 committees are comprised of.

17 Ad hoc committees also greatly contribute to the
18 efficiency of the bankruptcy proceedings. Ad hoc committees
19 eliminate the need for duplicative pleadings, conserve judicial
20 resources, and reduce costs not only to the group members, but
21 to the other constituents who would otherwise have to respond
22 to duplicative pleadings.

23 These efficiencies generated inure to the benefit of
24 all creditors in the form of reduced administrative expenses,
25 streamlined proceedings, and ultimately additional value to be

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1 distributed to creditors.

2 Additionally, absent ad hoc committees, debtors and
3 other parties in bankruptcy proceedings would have to conduct
4 negotiations with important creditors on an individual basis.

5 Given that similarly situated creditors ultimately
6 must vote on the plan and vote as a class, it is important that
7 they ultimately speak as a collective, and it is important that
8 they do so when negotiating key issues with the debtors,
9 creditors committees, or other key creditor groups.

10 Finally ad hoc committees provide an important
11 counterweight to other constituents who could otherwise take
12 advantage of smaller creditors who do not have the economic
13 wherewithal or incentive to be actively involved in bankruptcy
14 proceedings.

15 These creditors may face the real prospect of having a
16 plan confirmed that does not fairly take into account all of
17 such creditors' legal rights and remedies.

18 By forming an ad hoc committee sizeable enough to
19 attract the attention of the debtors creditors committees or
20 other important constituents, these creditors can defeat such
21 attempts and force counterparties to confront their legitimate
22 concerns and rights.

23 Therefore, if Proposed Rule 2019 causes distressed
24 investors to either retreat from the distressed market in a
25 significant manner or refrain from actively participating in

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1 bankruptcies, these benefits and efficiencies will markedly
2 decrease.

3 Small stakeholders will lose their voice, debtors will
4 suffer due to inefficiencies, and debtors will suffer because
5 it will dissuade those very parties that are so crucial to
6 restructuring that provide the needed capital to participate in
7 those proceedings.

8 Debtors will find it more difficult to negotiate and
9 implement prepackaged or prenegotiated plans because such plans
10 are by definition negotiated with pre-petition ad hoc
11 committees and require the continued participation of those ad
12 hoc committees post-petition. And if there's an unwillingness
13 to serve in that role, it's going to impact the ability to
14 implement those prenegotiated or prepackaged plans.

15 Proposed Rule 2019 should not give credence to the
16 notion that price matters. For those reasons, RK&O
17 respectfully requests that Proposed Rule 2019 be revised such
18 that the price paid for claims and the date parties acquired
19 such claims be removed from the mandatory disclosure.

20 Thank you.

21 JUDGE SWAIN: Thank you, Mr. Friedman.

22 Professor Gibson, do you have questions for
23 Mr. Friedman and Mr. Kibbe?

24 MS. GIBSON: Yes. I will address the first one to
25 Mr. Friedman.

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1 Current Rule 2019 does require committees other than
2 official committees to reveal price and date of acquisition
3 information, and the proposed rule would leave to the judge
4 whether to require price at all and would just require the date
5 information.

6 I guess I'm asking what aspects of the rule make the
7 proposed rule in a sense more troubling to you than the
8 existing rule.

9 MR. FRIEDMAN: I think, your Honor, first there is
10 obviously a split as to whether or not the current rule applies
11 to a subgroup of lenders or bondholders or any group that are
12 not representing a wider group. Obviously, there is even in
13 the last several weeks up to yesterday, a significant split of
14 opinion on those aspects.

15 Under current Rule 2019 it is not clear that such
16 disclosure would be required. Your Honor, if it was clear that
17 current Rule 2019 applies to everyone, I think you would have
18 the same concerns. We don't believe that ultimately price in
19 the vast majority is relevant to the issues. It is our
20 position that in those rare cases where price or date of
21 acquisition is relevant, there are enough provisions within the
22 current Bankruptcy Code and Rules to provide for either normal
23 discovery under Rule 2004 or sua sponte motions by the court to
24 get to the heart of the issue and get that disclosure.

25 MS. GIBSON: If the rule, as some suggested, were

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1 changed, the proposed rule, to only require not the specific
2 date of acquisition, but some time period -- pre-petition
3 post-petition, before the plan was filed, something like
4 that -- would that address many of your problems.

5 MR. FRIEDMAN: It would certainly go a long way, your
6 Honor. I think obviously the question is at what time period.
7 If it's just pre-petition post-petition, that is certainly
8 something that's not very, that doesn't seem too problematic.
9 To the extent that you start to put time periods on it, that
10 could start to signal an approach, and I think others will talk
11 today about how investors go about creating a position and
12 following through on that position. It is certainly not in any
13 way near the same level of concern as actually having to
14 require the date, but there is still a certain of showing a
15 pattern of activity.

16 I think, again, for the most part, your Honor, there
17 may be benefits to that. There may in very few instances be
18 benefits to requiring it, or for a judge to know when those
19 claims are being acquired and if there are other agendas being
20 asserted in those cases. But we think those cases are so far
21 and few between that there are other ways that either a judge
22 sua sponte or other parties can get that information.

23 It just doesn't seem that that should be a focus. I
24 mean the focus of Proposed Rule 2019, which we agree with, as
25 my partner John Kibbe and I said, is that judges should

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1 understand what the positions are. If someone comes into court
2 and says, Judge, please listen to me because I have a hundred
3 million dollars of bonds, and in fact they have a \$50 million,
4 you know, half of that position is shorted or is in
5 derivatives, that is something a judge should know about. We
6 don't disagree with that.

7 What we disagree with is the next step of saying, when
8 did you acquire that and at what price did you acquire that.
9 Once you start putting these parameters in and allowing private
10 litigants to get a foothold of taking a part of Rule 2019,
11 which is a mandatory disclosure, and saying Judge, you should
12 require it, it's going to turn into the same type of litigation
13 you are seeing today.

14 The litigation of 2019 is an entirely new industry
15 that has nothing to do with disclosure. It has all become
16 simply litigation tactics and leverage in the negotiations. I
17 think that's our broad concern.

18 MS. GIBSON: Nothing further.

19 JUDGE SWAIN: Thank you.

20 Do any other committee members have questions?

21 Judge Wedoff.

22 JUDGE WEDOFF: Both you and Mr. Kibbe, Mr. Friedman,
23 have mentioned that there may be rare circumstances in which
24 knowing the date or price at which an interest was obtained
25 could be relevant. I just wonder if you would explain what

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1 some of those rare circumstances might be.

2 MR. FRIEDMAN: Your Honor, I think for the most part
3 it is irrelevant. I think the date of acquisition is
4 irrelevant. It certainly is irrelevant in all matters to the
5 treatment of the claim.

6 There are obviously cases, such as the Paper Craft
7 case that goes back sometime, where the price paid in
8 conjunction with other conduct could be relevant to the
9 designation of a vote or for other purposes in the case. But
10 in terms of the treatment of that position, I don't think it
11 should be relevant to the mandatory disclosure.

12 To the extent it becomes relevant in a case, it may
13 become relevant in conjunction with a position that the party
14 is taking or in conjunction with a plan that they are
15 proposing. In that context I think the discovery rules are
16 adequate and appropriately used in those circumstances to get
17 to the merits of what that party is seeking with respect to
18 their position.

19 But I think the issue is if it is part of the
20 mandatory disclosure at the beginning of the case, that is
21 where the potential for misuse creeps in, and we've seen it
22 unfortunately, and it's accelerating.

23 I think this process has been very helpful, and I hope
24 that at the conclusion of this process at least that sideshow
25 can begin to dissipate.

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1 JUDGE SWAIN: Do any other committee members have
2 questions?

3 Thank you very much, Mr. Friedman and Mr. Kibbe.

4 JUDGE SWAIN: The next witness is Judge Gerber.

5 JUDGE GERBER: Good morning.

6 My name is Robert Gerber. As many of you know, I am a
7 judge here in the Southern District of New York, where I have a
8 fair number of cases with hundreds of millions or billions of
9 dollars in debt. Of course, I speak not as an advocate for
10 players in the system, but I am here vis-a-vis my interests in
11 the federal courts being able to do the things for which we
12 were established.

13 I was gratified by the bankruptcy community's response
14 to the letter I wrote about a year ago, and what I would like
15 to do today with the committee's permission is to speak to
16 matters since the time of my letter about a year ago, to those
17 like my predecessors who generally endorse the rule as revised,
18 but who seek clarifications or carve-outs, to speak to those
19 lawyers for distressed investors who are still seeking to be
20 free of any regulation, and to talk about a couple of things.

21 I should say, as I indicated in my summary, that while
22 I would ultimately agree or not quarrel with comments that were
23 made by many of those who are going to be speaking today or who
24 have written letters, I very much like the rule as it's been
25 proposed.

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1 There have now been by my count four decisions on 2019
2 in the last year. Two, as I understand it, Judges Walrath and
3 Judge Shannon, both in the district of Delaware, have generally
4 subscribed to the views expressed by my colleague Judge Gropper
5 in Northwest Airlines, and have applied Rule 2019 to ad hoc
6 committees pretty much in accordance with what the rule says.

7 Two others, Judge Sontchi in the District of Delaware
8 and I understand very recently Judge Raslavich in the Eastern
9 District of Pennsylvania have come to an opposite view.

10 I don't think it's a productive exercise for us to
11 spend a whole lot of time as to which of the contrary
12 perspectives on this is the correct one under the existing
13 rule. I think the real point is that 2019 as it now reads is
14 sufficiently ambiguous if not so ambiguous that some pretty
15 skilled judges are coming to opposite views on its
16 interpretation.

17 I think that 2019 by reason of the litigation it is
18 engendering warrants reform for that reason as well. A lot of
19 judges are being asked to spend a lot of time on it, and that's
20 one of the reasons that I like the committee's proposal,
21 because it comes up with a rule that cuts off many of the areas
22 of controversy or at least as many as possible.

23 I think it's fair to say, folks, that there's so much
24 money at stake in our big cases I am afraid that people are
25 going to try to exploit the present rule or any rule that any

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1 of us could come up with for their own purposes, no matter how
2 hard we try.

3 You can see how in Judge Sontchi's case in Six Flags,
4 litigants tried to enforce 2019 against a constituency that
5 they were negotiating against or litigating against, but they
6 conveniently forgot to do the same thing vis-a-vis their
7 allies.

8 As a person who cares about the integrity of the
9 system and is not an advocate for a client, that drives me
10 ballistic. I think that's outrageous. I don't know if Judge
11 Sontchi based his decision on that in any material respect.
12 Certainly he stated a lot of other reasons for his view. But
13 if I were he, that would have gotten my attention as well.

14 So what I would like the committee to do, if it can,
15 is some come up with a rule that is so clear that compliance
16 becomes routine, like Bankruptcy Rule 2014, which has been
17 faithfully complied with for as long as I can remember, or at
18 least in the overwhelming number of cases, and where, if there
19 isn't compliance, curative action can be requested by folks
20 like the U.S. trustees around the country or judges who don't
21 have an ax to grind, who don't have an agenda in this area.

22 Very briefly about how 2019 has played out in the
23 Southern District of New York in the last year and a couple of
24 instructive examples. So far as I am aware, there is not the
25 dissent in the Southern District of New York that there is in

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1 the District of Delaware or apparently in the Eastern District
2 of Pennsylvania on this issue.

3 In the General Motors case on my watch, a committee
4 that called itself the Unofficial Committee of Family and
5 Dissident GM Bondholders asked me to appoint them as an
6 official committee, or, more technically, asked me to direct
7 the U.S. trustee to do it. And they opposed the 363 sale of GM
8 that I think many of us know about.

9 In no less than four pleadings before me, they said in
10 these exact words or very similar words, that they represented
11 over 1500 bondholders with whom the F & D committee has been
12 communicating, with bond holdings believed to exceed \$400
13 million at face value. They went on to say, and please note
14 this, a substantial number of these bondholders invested in GM
15 bonds at or near par values with their pensions and life
16 savings.

17 Well, especially with statements like those, and
18 consistent with the practice of my district, most recently by
19 Judge Gonzalez in Chrysler, who had similarly required
20 compliance with 2019, I required an amended 2019 in compliance
21 clients with the rule.

22 When that was done, it provided the required
23 information not for 1500 people or a hundred people, but for
24 three people, of whom only one of the three had bought at par,
25 and the 2019 showed that one of the other two had bought at

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1 prices from a penny to a dime on the dollar, more than half of
2 which was within two weeks of the GM filing, and that the other
3 guy had bought more than 80 percent of his bonds at 12 cents on
4 the dollar in the month just before the filing.

5 Well, the contrast between what was said and applied
6 to me in those pleadings and what the 2019 revealed was
7 dramatic. Disclosure of the truth didn't affect the
8 allowability of their claims. We'll come back to that. But it
9 painted a very different picture of the message that they were
10 trying to communicate to me.

11 In another one of my billion-dollar cases, Lyondell
12 Chemical, I had to deal with the issue of disclosure of credit
13 default swaps.

14 In an adversary proceeding in that case, reported at
15 402 B.R. 57, I was asked to issue an injunction to enjoin acts
16 by bondholders in Europe that could put the control of the
17 entire Lyondell International enterprise, both in Europe and in
18 the States, in the hands of a European trustee.

19 I was told in the controversy there that one of the
20 reasons why people were trying to accomplish that or might want
21 to accomplish that was because they had credit default swaps
22 for which an acceleration of the bonds, which the trustee had
23 responsibly held off on, the indentured trustee had, or the
24 appointment of the trustee would be a payment event, and they
25 could cash in on those credit default swaps.

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1 When I was asked to determine the extent of prejudice
2 to the credit default swap holders on the one hand and the
3 other creditors on the other, many of whom, by the way, were
4 presumably distressed investors -- most of the creditors in my
5 cases now are -- there was a material difference in the
6 prejudice. And I required disclosure of the existence of the
7 credit default swaps for that reason. In many cases, those
8 things aren't done.

9 Sometimes they are and we need to have the power to
10 protect the system against circumstances like that. I should
11 say, by the way, that the world did not end when the credit
12 default swaps were disclosed, and it helped me write a more I
13 would call observant decision in that regard.

14 Let me talk for a moment about the comments of those
15 who were generally supportive of reform of 2019 but have
16 concerns about price and date, like the folks who preceded me.

17 When I look at their comments, those that I have heard
18 and those that were previewed by their written submissions, I
19 see that the differences between their views and my own are now
20 pretty modest.

21 I should say, however, that views of bankruptcy judges
22 on price and date disclosure insofar as I know them -- and I
23 have to tell you there are about 350 bankruptcy judges and I've
24 spoken about this with only about half a dozen or a dozen --
25 are not uniform. All judges agree, as far as I know, and I

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1 will admit that I don't know totally, that the amount that's
2 been paid to acquire bonds or bank debt or other claims is
3 irrelevant to the amount of the distressed debt investors'
4 allowed claims. Neither I nor others whom I spoke to would
5 quarrel with the contention that we have heard, and likely will
6 hear more about, that the date purchased can reveal the amount
7 paid, at least to those with access to databases that are
8 available to some.

9 But at least some of my colleagues regard price paid
10 as relevant to the distressed debt investors' behavior in the
11 Chapter 11 cases, or to the extent that other creditors may
12 look to their leadership or to whether a creditor wants to get
13 the case done quick or wait for the debtor to stabilize
14 further.

15 In any event, all or most judges would likely agree
16 that price paid and date purchased is sometimes relevant, as it
17 was in DBSD North America, another case on my watch where I
18 disqualified the vote of a creditor that bought its claims at
19 par after the plan was filed.

20 So to say that price paid is always irrelevant is an
21 oversimplification. It doesn't affect a creditor's allowed
22 claim. But in some cases it could be relevant, and I would
23 hope that the committee would have the confidence that we
24 bankruptcy judges could determine when it is and when it's an
25 unfair imposition upon the distressed debt investors who choose

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1 to invest.

2 I haven't polled the other bankruptcy judges around
3 the country, and I should emphasize that. I should equally
4 emphasize that I speak only for myself. But though some other
5 judges would prefer a stronger regulatory regime, I personally
6 would be amenable to amending the proposed rule to require only
7 generalized discussion of the date acquired, pre-petition
8 versus post-petition, or before or after the filing of a
9 proposed reorganization plan or within or outside of the last
10 60 days or some variant of that.

11 Also, although I think this would be somewhat less
12 useful, I could, subject to what I will say next, even live
13 with dropping requirements for any disclosure of the date of
14 purchase. But I think I could support that only if by either
15 the words of the rule or by some kind of accompanying committee
16 comments it were clear that the Court retains the power to
17 require disclosure of both date and price upon an appropriate
18 showing of relevance or other cause, normally by discovery,
19 either under discovery as of right, subject to protective
20 orders as we have in contested matters, or adversary
21 proceedings or by Rule 2004. And, of course, the judge would
22 have to be able to do that on his or her own motion.

23 I share the concerns that I heard this morning, and
24 I'm likely going to hear more, that if you allow people to ask
25 for more disclosure, people are going to abuse it. I talked

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1 about the episode in Six Flags which outraged me. While I
2 haven't talked to Chris Sontchi, I suspect it outraged him.

3 For that reason, I would be very amenable to requiring
4 a strong showing of relevance before people can ask for that
5 type of information. But I'm unwilling to accede to the notion
6 that a court can't get it under any circumstances when the
7 Court considers it appropriate or that failures to give judges
8 what they need could ever be circumscribed by parties' claims
9 to the confidentiality of their trading practices or by any
10 usefulness that they might provide or say that they provide to
11 the Chapter 11 process.

12 Vis-a-vis the comments by the National Bankruptcy
13 Conference, I don't think I have any disagreement. I would say
14 in that connection that I think an important element of my
15 saying what they say is fine is that I understood them to say
16 they would not circumscribe the right of a judge to get that
17 information when he or she thinks it's important.

18 I will talk a minute about the comments of those that
19 are resisting any reform whatever. A few -- one of them is
20 here today -- still seem to argue that there should be no
21 regulation at all, or in the case of a letter that was written,
22 although we don't have the live witness, would allow for what
23 amounts to self-serving certifications where those making the
24 disclosures determine what should be disclosed, especially with
25 respect to short positions and derivatives.

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1 Frankly, folks, I find those contentions remarkable or
2 worse. While the bankruptcy system was initially created and
3 continued for many years to serve the victims of financial
4 distress -- and creditors can be victims, debtors can be
5 victims, all of the players that we historically had in the
6 system for many years were victims of some sort of another of
7 somebody not being able to meet his, her, or its obligations --
8 there's more than enough room in the bankruptcy system for
9 those who choose to enter it to make a profit.

10 But the notion that the transparency and integrity of
11 the bankruptcy system upon which people have relied for decades
12 can be abandoned or cut back to serve investors' desires is
13 very troublesome to me. In fact, it's downright offensive.

14 As Professor Doug Baird of the University of Chicago
15 Law School, who is hardly a hater of free markets, has written:
16 Long past is the time when we could usefully debate whether
17 claims traded in bankruptcy was a good or bad thing. We should
18 accept that it's become a fundamental feature of bankruptcy.
19 But it's naive to think that this new market, the bankruptcy
20 exchange, should be unregulated. All markets are regulated.
21 Regulation of the bankruptcy exchange is similarly inescapable.

22 The vast majority of distressed investors act entirely
23 appropriately, whether they're passive investors or when
24 they're participating more proactively, and they should
25 continue in my view to feel welcome in our cases. Most of the

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1 time, their participation is constructive. We have heard about
2 some.

3 The ability to negotiate with an ad hoc committee is
4 very constructive, very useful, whether those negotiations take
5 place in the pre-petition period leading to a prepackaged or a
6 prearranged plan or in the post-petition period, because we all
7 know that the longer a debtor lingers in bankruptcy, the more
8 risk it is subject to of dying on the operating table.

9 I am gratified that their trade organizations, the
10 LSTA and SIFMA are amenable to regulation, subject only to the
11 relatively modest comments that we saw in their summary of
12 testimony and their letter.

13 But if there's any message that I would like to get
14 across today, it is that we should not abandon the federal
15 courts' inherent ability to maintain the integrity and
16 transparency of our system in order to satisfy the needs and
17 concerns of those who choose to enter it and that we should
18 sacrifice those concerns to respond to suggestions that
19 regulating them is going to chill their desire to participate
20 in our cases.

21 They're using the federal courts. If investors choose
22 to enter the federal courts to achieve their ends, they must
23 comply with the federal courts' basic needs and concerns.

24 I also should say, and this is in response not to what
25 I have heard yet but which I saw in one or more of the letters,

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1 I can't agree that Rule 2019 as proposed would have the effect
2 of giving debtors inappropriate negotiating leverage. I think
3 anybody with the knowledge of larger 11s knows that in the
4 great bulk of large 11s the negotiation and litigation is one
5 group of creditors against another and that the great bulk of
6 those who are actively involved in that negotiation or
7 litigation are those distressed debt investors who have chosen
8 to invest in different issues of bonds or bonds of different
9 debtor affiliates or in unsecured, as contrasted to secured,
10 debt.

11 I am troubled, as others are, by distressed debt
12 investors and others creditors using 2019, in either its
13 present form or as it might be amended, for tactical purposes
14 against each other. And I am especially troubled by their
15 invocation of the rule selectively, as they did in Six Flags,
16 looking for enforcement against their opponent but not their
17 ally.

18 I am not of a mind to abandon the basic regulation we
19 need because of such abuses. Doing so would facilitate even
20 greater abuse and to a loss of tools that we judges need to
21 minimize abuse and otherwise do our jobs.

22 Finally, very briefly, two technical matters: Short
23 positions, credit default swaps.

24 I didn't understand the committee to have intended to
25 exclude short positions from the types of interests that need

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1 to be disclosed. In fact, they are a classic example of the
2 types of interest that require disclosure.

3 But the proposed rule as it's been drafted doesn't
4 mention them explicitly. Of course, it uses terms that are
5 broad enough to cover them, but when you don't say things in
6 baby talk, it provides an invitation for those who bring on the
7 same kind of litigation that Judge Sontchi had to address.

8 So I would suggest that short positions cry out for
9 disclosure so much that the rule's list of disclosable
10 interests should name them; or, in the committee likes, as a
11 matter of drafting clarity to use broad terms to simply note in
12 the comments that the failure to say them explicitly isn't
13 intentional, and they're simply an example of the types of
14 disclosable interests that are required to be disclosed if they
15 exist.

16 Similarly, credit default swaps. I talked before
17 about as to how they could be often a matter of very brief
18 concern. Total return swaps may often have the same types of
19 concerns. Both are kinds of derivatives.

20 It seems to me pretty obvious that they're covered
21 when the rule as it's now proposed and drafted says derivative.
22 But they're in such commonplace use nowadays and can have such
23 a dramatic effect on parties' positions that I think they, too,
24 cry out for disclosure.

25 Again, committee comment could say it as listing them

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1 as one kind of derivative. Just so long as we're not going to
2 have arguments down the road as to whether matters of such
3 great importance are or are not covered.

4 There was a technical comment that often credit
5 default swaps are closed out very quickly. That may be so.
6 But to the extent that's the case, they will simply be listed
7 as closed. I thank the committee for its patience and I would
8 be happy to answer any questions.

9 JUDGE SWAIN: Thank you, Judge Gerber.

10 In the minute or two that we have left in Judge
11 Gerber's allotted time, are there questions?

12 Professor Gibson?

13 MS. GIBSON: Judge Gerber, you talked about the need
14 to make the rule clear so we don't have continued litigation
15 over its meaning.

16 I just wondered, if the rules committee were to
17 eliminate the provision that expressly gives the court
18 authority here to require information disclosure about the
19 amount paid for someone's interest in the debtor, would you
20 have concerns that there might be litigation about the extent
21 that the Court does have inherent authority to order that?

22 JUDGE GERBER: I think you can put it into a comment.
23 If you wanted a clean, tight rule, take it out of the main rule
24 and simply say in a comment, as I've seen in other contexts,
25 nothing in this rule impairs the inherent ability of the Court

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1 to authorize disclosure when such information is relevant by
2 discovery, 2004 or otherwise.

3 I am not looking for disclosure on those things, but
4 what I am looking for is for a loss of the forfeiture of a
5 right of a judge to get that when he or she thinks it's
6 necessary.

7 JUDGE SWAIN: Thank you. Do any other committee
8 members have questions for Judge Gerber?

9 Judge Wizmur.

10 JUDGE WIZMUR: Conversely, Judge Gerber, do you
11 believe that the inclusion of the present language fosters
12 litigation, encourages motion practice about this issue?

13 JUDGE GERBER: Judge Wizmur, I think that in this
14 environment people are going to use the opportunity to litigate
15 over anything they can, no matter what we do. But I would look
16 to those who are the players in the field to answer that.

17 My view is I am comfortable with not expressly
18 requiring it, as long as inherent rights are preserved.

19 JUDGE SWAIN: Thank you Judge Gerber.

20 JUDGE GERBER: Thank you, folks.

21 JUDGE SWAIN: Our next witness is Elliot Ganz of the
22 Loan Syndications and Trading Association.

23 Good morning, Mr. Ganz.

24 MR. GANZ: Good morning. Thank you.

25 My name is Elliot Ganz, and I am the general counsel

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1 of the Loan Syndications and Trading Association. On behalf
2 the LSTA, I appreciate this opportunity to testify on proposes
3 amendments to Rule 2019.

4 The LSTA appreciates the efforts the advisory
5 committee has made to amend Rule 2019 to address legitimate
6 interests and concerns.

7 Our comments and suggested revisions and my remarks
8 this morning are offered in the spirit of trying to improve
9 upon the substantial work the committee has already performed.

10 First, some background.

11 The LSTA is the trade association for all segments of
12 the corporate loan market. With more than 300 members, the
13 LSTA undertakes a wide variety of activities to foster the
14 development of policies and practices designed to facilitate
15 loan retention and sale of loans in the secondary markets, both
16 par and distressed.

17 One of our critical roles is to advocate on behalf of
18 our members, whether through the filing of amicus briefs in
19 important cases, or, as here, to comment on legislation or
20 rules that impact our market.

21 In 2007, the LSTA took the view that Rule 2019 should
22 be repealed in its entirety. While the problems that led us to
23 take that position are real and continue, on reflection we have
24 come to appreciate that this view may have been an
25 overreaction.

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1 The LSTA supports the salutary objective of mandatory
2 disclosure that will allow the court to understand the true
3 economic stakes of the participants in the bankruptcy process.

4 The LSTA believes that Proposed Rule 2019 satisfies
5 these legitimate disclosure concerns by requiring each holder
6 in a group -- or if the court so requires, a party in interest
7 acting separately -- publicly to disclose the nature and extent
8 of its economic interest in the debtor, including short and
9 synthetic positions such as credit default swaps.

10 The LSTA supports the amendment to the extent it would
11 require those disclosure that will enable the bankruptcy court
12 the debtor and other parties in interest to not only appreciate
13 how large the group's collective voice looms in the
14 restructuring process, but also to understand how long the
15 committee members truly are on a net basis in their holdings.

16 (Continued on next page)

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1 MR. GANZ: We believe, however, that Proposed Rule
2 2019 goes beyond these practical and necessary requirements
3 because it would compel public disclosure of a party's most
4 confidential and proprietary information; the date and price at
5 which the market participant purchased and/or sold its
6 bankruptcy claims.

7 And, while Proposed Rule 2019 purports to provide a
8 safeguard with respect to the disclosure of the price paid in a
9 transaction by requiring that the court must direct such
10 disclosure, the protection provided by this safeguard is
11 illusory. As I will demonstrate, so long as one knows the date
12 of the purchase or sale, prices can easily be determined by
13 reference to numerous readily available pricing sources for
14 both bonds and loans.

15 Others have testified or will be testifying about a
16 number of important points that we have also covered in our
17 comment letter. Consequently, I will not address these issues
18 now and instead will focus on the close relationship between
19 the trade dates and trade prices for distressed loans and bonds
20 and demonstrate how any market participant with access to
21 popular pricing services can easily determine within a very
22 narrow band the prices of distressed bonds and loans so long as
23 it has the trade dates.

24 I now refer you to the Powerpoint presentation that I
25 have distributed to the members of the committee.

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1 Slide number two. There are two main take aways. By
2 reference to widely available pricing services, market
3 professionals can easily calculate actual distressed trade
4 prices. Consequently, requiring disclosure of trade dates
5 under Proposed Rule 2019 is tantamount to requiring disclosure
6 of the prices themselves.

7 Let's start with bonds. All bond trades must be
8 reported by broker dealers through FINRA's TRACE system within
9 15 minutes of execution. So actual trade times and prices, but
10 not counterparties, are available both on a real-time basis and
11 on a historical basis. The information is available to anyone
12 who subscribes to Bloomberg or Thomson Reuters, which is pretty
13 much everyone in the market.

14 To illustrate how this works, let's look at the next
15 slide.

16 This slide is a snapshot of a TRACE page on a
17 Bloomberg screen. The screen shows prices for Abitibi bonds
18 traded from the period of December 30th through January 6.
19 Abitibi is paper producing company that is in bankruptcy.

20 The column on the left shows the date of the trade,
21 and third column from the left shows the actual trade price.
22 Since distressed bonds tend to trade within a tight intra-day
23 range, if you know the trade date you generally determine
24 within a narrow band the price that was paid for that bond.

25 As an aside, note that the price paid on December 30th

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1 was 13 percent of par. Just a few days later, on January 6,
2 the price was 22 to 24 percent of par. So knowing whether a
3 party traded on December 30 or January 6 can be very revealing.
4 The date matters.

5 Let's move on to loan prices which are somewhat less
6 transparent but can still easily be determined once you know
7 the date.

8 As slide five notes, at the end of each business day
9 loan pricing services report mark to market loan prices on a
10 facility-by-facility basis to their subscribers. These prices
11 represent the average of the mark to market prices reported by
12 the dealers who cover each of these loan facilities. Prices
13 are available globally for over 4,750 tranches, about 60
14 percent of which are domestic.

15 Slide six is a snapshot of what a subscriber to
16 LSTA/Thomson Reuters pricing services get. The column on the
17 left identifies the loans and facilities for which that
18 investor has subscribed. The columns in the middle list the
19 average bid and the average ask for that facility as reported
20 by the dealers at the end of that business day.

21 So assuming those mark to market prices are accurate,
22 a subscriber to this pricing service can determine the prices
23 paid for a loan as long as it knows the trade date. This of
24 course begs the question: Are the mark to market prices
25 accurate?

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1 Since slide seven is just the market loan pricing
2 service screen page, let's move to slide eight.

3 The LSTA analyzes the actual trade data received from
4 over 30 dealers to audit the accuracy of mark to market prices.
5 The dealers, as well as about 20 institutional fund managers,
6 send the LSTA actual trade data on all trades they have done in
7 the previous quarter. The LSTA compares the prices at which
8 parties actually transacted to the mark to market prices
9 submitted by the dealers to the pricing service.

10 We have been able to determine that mark to market
11 prices are very accurate even through the most volatile period
12 in the history of leveraged loan market.

13 The chart on the left of slide nine illustrates the
14 incredible volatility we have experienced from the first
15 quarter of 2008 through the third quarter of 2009. Prices went
16 from an average of 90 percent of par to about 70 percent of par
17 and then back up again to a high 80 percent context.

18 Nevertheless, as the chart on the right shows, the
19 average price differential between the mark to market prices
20 and actual prices never exceeded 225 basis points or two and a
21 quarter percentage points even during the most volatile period.
22 In the most recent quarter, as the markets have calmed, that
23 differential was only 100 basis points or one percentage point.

24 The previous charts looked at all loan trading, but
25 what about distressed trading?

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1 Let's move to slide ten.

2 The LSTA tested the data submitted by ten large
3 distressed fund managers in 2009. We looked at 3,500
4 distressed trades representing over 3.5 billion dollars and 250
5 individual loan facilities. We found that the average price
6 differential was only 160 basis points, incredibly tight given
7 the unprecedented volatility in 2009. This signifies that, on
8 average, distressed loans traded within only 1.6 percentage
9 points of the mark to market price on trade date.

10 Let's look at the chart on slide eleven which graphs
11 that relationship.

12 This chart breaks out the distressed trades by month.
13 The dark green bars on the left represent the average mark to
14 market distressed prices and light green bars on the right
15 represent the actual distressed prices. You can see how close
16 they are.

17 The inescapable conclusion: Even in the distressed
18 loan market, if you have the trade date you can easily
19 determine the trade price so long as you have access to mark to
20 market prices.

21 The bottom line: Requiring disclosure of trade dates
22 under Proposed Rule 2019 is tantamount to requiring disclosure
23 of the prices themselves.

24 In conclusion, the LSTA supports Proposed 2019 to the
25 extent it would require the disclosure of information that will

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1 allow courts and stakeholders to appreciate the actual net long
2 position of each member of a group as well as the group
3 collectively.

4 We recommend, however, that Proposed Rule 2019 be
5 modified to remove any provision that would either require
6 disclosure of trade date information or invite tactical, time
7 consuming and distracting litigation to compel public
8 disclosure of pricing information, information that, in
9 accordance with fundamental principles of bankruptcy law, is
10 legally irrelevant.

11 We think our revised proposal effectively addresses
12 the need for transparency while also encouraging the beneficial
13 involvement of sophisticated market participants who are very
14 reluctant to reveal their valuable proprietary information.

15 Once again, I thank the members of the committee for
16 their hard work and the opportunity to address you. I am happy
17 to address any questions.

18 JUDGE SWAIN: Thank you, Mr. Ganz.

19 Professor Gibson?

20 MS. GIBSON: I don't have any questions.

21 JUDGE SWAIN: Do any committee members have any
22 questions?

23 Judge Wedoff.

24 JUDGE WEDOFF: Mr. Ganz, your organization would have
25 no problem with the rule providing that judges may sua sponte

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1 require disclosure of information regarding?

2 MR. GANZ: No, we would have no problem with that.

3 JUDGE SWAIN: Do any other committees members have
4 questions for Mr. Ganz?

5 Thank you so much, Mr. Ganz.

6 MR. GANZ: Thank you.

7 JUDGE SWAIN: Our next witness is Kirk Wickman of
8 Angelo, Gordon & Company.

9 Good morning, Mr. Wickman.

10 MR. WOLFE: Actually Mr. Wickman couldn't be here
11 today, he's out of town, so I'm Forest Wolfe, the deputy
12 general counsel at Angelo, Gordon.

13 As you can hear from my voice, I'm a little under the
14 weather, so my comments will be relatively brief, but I think
15 it was important to have a representative of the distressed
16 investment community here to give our perspective in answering
17 questions you may have.

18 Angelo, Gordon is an investment advisor who has been
19 registered with the Securities & Exchange Commission and has
20 been in business for over 22 years. We currently have
21 approximately 21 billion in assets under management and pursue
22 multiple investment strategies but are probably best known for
23 our distressed investment strategies.

24 Over the last 22 years Angelo, Gordon has invested on
25 behalf of our clients and acquired over 37 billion in claims in

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1 distressed companies, and that represents investments in about
2 550 different companies. As a frequent investor in distressed
3 securities, Angelo, Gordon often participates in ad hoc groups
4 of the sort at issue in 2019. And the main reason that we do
5 so is for judicial efficiency obtained by common
6 representation. We recognize that we're often not uniquely
7 situated as a creditor, and it is efficient for similarly
8 situated creditors to share the cost of legal representation.
9 In addition, having multiple creditors represented by the same
10 counsel makes the proceedings more efficient and negotiations
11 more efficient.

12 Turning now to the information that we're discussing
13 here under the Proposed Rule 2019, particularly price and trade
14 date, I have a few comments. And first let me echo the
15 comments of the bankruptcy bar that have been made and will be
16 made regarding our view that, for the most part, price
17 information should be irrelevant to bankruptcy proceedings.

18 The representatives of the market have done a good job
19 of providing an analysis of why that's our view, and I think we
20 would discuss any unusual circumstances where it may be
21 relevant, and we concur that the normal discovery process
22 should adequately cover that situation.

23 In reference to Judge Gerber's anecdote about GM, it
24 would be my view that the parties there open themselves up to
25 price discovery by referencing the price paid by the committee

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1 in their pleadings and it wouldn't be necessary to be included
2 in 2019 for the judge and the parties to have access to that
3 information.

4 But the main reason I am here is that as a large
5 player in the area I want to give you our perspective on this
6 information, price primarily, and, by extension, trade data.

7 As Mr. Ganz just explained, Angelo, Gordon treats this
8 information as extremely confidential and proprietary. We
9 believe that disclosure of this information would bring harm
10 both to our firm as investment advisor but also to our
11 investors.

12 From a proprietary standpoint, disclosure of this
13 information puts data in the public domain that could be used
14 by our competitors to reverse engineer our trading strategies
15 or by copycats to attempt to follow our trading strategies.
16 Even incomplete data would allow for partial simulation of our
17 strategies which we believe could undercut our view that we
18 offer a value added because of those strategies.

19 For investment advisors like Angelo, Gordon, these
20 strategies and models are trade secrets and we undertake to
21 protect them to the maximum extent possible. And as a measure
22 of how strictly we protect this information I want to describe
23 the measures that would be put in place.

24 Every employee that joins Angelo, Gordon, as a
25 condition of becoming an employee agrees to be bound by strict

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1 confidentiality obligations because we don't want our trading
2 strategies to become public knowledge. These obligations
3 extend beyond the person's employment with the firm. Likewise,
4 all of our vendors and consultants who provide services for us
5 sign comprehensive confidentiality agreements to the extent
6 they come in contact with non-public data.

7 Also our investors, which include a broad range of
8 state pension plans, corporate pension plans, Taft-Hartley
9 plans, large institutional investors and high net worth
10 individuals, understand the sensitive nature of this data. In
11 some of our funds, real estate, for example, we do detail an
12 investment, do a full cost basis and give an explanation, but
13 in the distressed area we do not. At most we would provide the
14 top ten position holdings of what the positions are, but we do
15 not disclose, even to our investors, the price information
16 while we still own it. Several years after a fund has been
17 liquidated there are times when that may become public
18 knowledge and we view it as stale and the strategy is no longer
19 relevant, but our investors do not have transparency to the
20 cost basis of the investments.

21 Finally, I would like to address the consequences of
22 including this type of information in Rule 2019. I think the
23 members of the bankruptcy bar will talk about the motion
24 practice and the inefficiencies that that may create, my real
25 focus is that if it became common practice that this type of

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1 information was to be required, I think the effect on Angelo,
2 Gordon would be that we would stop participating in ad hoc
3 committees. It's not that we would stop investing in
4 distressed securities, but we may invest in fewer of them
5 because we would feel the need to take individual
6 representation, whoever wanted to be heard, but that would lead
7 to more parties and more lawyers in the bankruptcy courts, and
8 I don't think that's a worthwhile result in this instance.

9 Finally, one last comment; it's one that is echoed in
10 a comment letter from LSTA and SIFMA. They made a clarifying
11 proposal in the rule to add to the definition of "group" that
12 it exclude various funds represented by one investment advisor.
13 This is something that is important to us in that we have over
14 twelve distinct funds that may be investing in distressed
15 investments. Investments are allocated across those funds in
16 accordance with our internal allocation policies, but again, as
17 a way to forestall future litigation about whether those twelve
18 individual entities are acting as a group because that they are
19 managed by Angelo, Gordon, we think that the advisory committee
20 should address that. Following on Judge Gerber's comments, I
21 think it's fine to address in a comment if you don't want to
22 address it in the rule itself, but it is an important note.

23 I would like to thank you for your time and your
24 consideration of this rule and I'd be happy to answer your
25 questions.

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1 JUDGE SWAIN: Thank you, Mr. Wolfe.

2 Professor Gibson?

3 MS. GIBSON: Mr. Wolfe, you mentioned that you believe
4 that relevant price information could be obtained through
5 discovery. Do you also share Mr. Ganz's view that the court
6 would have an inherent authority to require that under
7 appropriate circumstances?

8 MR. WOLFE: Yes, I think that's true under existing
9 law and should be maintained. Our only comment is that the
10 parties have the opportunity to seek confidential treatment of
11 protective status under protective order so they wouldn't
12 necessarily come into the public domain just because it was a
13 court record.

14 MS. GIBSON: That's all I have.

15 JUDGE SWAIN: Thank you.

16 Do any other committee members have questions for
17 Mr. Wolfe?

18 Thank you so much, Mr. Wolfe, and I hope you feel
19 better soon.

20 MR. WOLFE: Thanks.

21 JUDGE SWAIN: Next we have witnesses from White &
22 Case, or a witness?

23 MR. LAURIA: A witness.

24 JUDGE SWAIN: Mr. Lauria, good morning.

25 MR. LAURIA: Good morning. My name of is Thomas

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1 Lauria, I'm the global chairman of the financial restructuring
2 and insolvency practice at White & Case. I appreciate very
3 much having the privilege to speak with you this morning and
4 offer input into the committee's decisions regarding a rule
5 which I consider to be quite important to the efficacy of the
6 bankruptcy process.

7 I want to be clear off the top that I am not here
8 representing or at the request of any client or group of
9 clients. I am here as a professional who has been engaged in
10 the practice of restructuring companies and representing
11 diverse parties in these cases for 24 years and have great
12 concern about the efficacy and effectiveness of the process.

13 During my career I have represented debtors, official
14 creditors committees, ad hoc committees, bank groups,
15 individual banks, individual creditors, trade creditors,
16 distressed investors, equity holders, sovereigns; in fact, I
17 would say essentially every different type of party that you
18 could think of in a Chapter 11 case.

19 We devote our energy principally at this point to the
20 very largest cases and we're concerned that Bankruptcy Rule
21 2019 as it exists has become a problem and indeed an impediment
22 to the Chapter 11 process and that the amendments that have
23 been proposed will make it worse, not improve those problems.

24 In particular, we support and would urge the committee
25 to consider repealing the rule. We believe that it is

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1 unnecessary; that the court of course has the inherent power to
2 direct disclosure of information as may be relevant to any
3 particular case. We feel that the rules of discovery are
4 available to the other parties in the case to compel discovery
5 and disclosure of information that may be relevant to the case.

6 We think that Rule 2019, no matter how carefully
7 drafted, is in effect a one size fits all rule which by
8 definition is always going to have problems and gets in the way
9 of what we think would be a far more effective solution to the
10 problem, which is customized disclosure in discovery depending
11 on the unique facts and circumstances of any particular case.
12 Not only would that result in parties seeking the information
13 having to establish some basis or relevance for the information
14 sought, but it would also offer the Court the opportunity to
15 consider providing appropriate protections to the party being
16 required to disclose the information such as confidentiality or
17 limited disclosure. In short, custom build a suit for the
18 customer, not put him in a one size fits all.

19 I want to turn to what I think should be the first and
20 perhaps most important consideration of the committee in its
21 deliberations regarding this rule, one that I think is
22 distinctly unaddressed by the submissions and the comments that
23 I have heard so far this morning, and that is the impact of
24 this rule on parties' due process rights.

25 I think by definition a rule of procedure always needs

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1 to be measured and considered first and foremost in terms of
2 its impact on due process rights. Let's not forget that a
3 bankruptcy case is a court case and that the parties who
4 participate in the case all have the right to participate and
5 that the Constitution protects the right to do so in a full and
6 appropriate fashion.

7 The reality is that Bankruptcy Rule 2019 as it exists
8 and it's proposed to be amended will be a barrier to free and
9 open participation in the bankruptcy process. It is an
10 admission ticket to that process that is unusual, I would say
11 even extraordinary, when you think about how litigation is
12 conducted in the court system. It is not a regulation of any
13 market, it is an admission ticket.

14 During my years of practice I can say that I have
15 never seen Bankruptcy Rule 2019 brought to a court's attention
16 other than as a tactical device. And most recently, I have
17 been involved in four cases that where 2019 issues have been
18 brought up: The Washington Mutual Chapter 11 case, the
19 Chrysler Chapter 11 case, the Six Flags Chapter 11 case and the
20 Mirant Chapter 11 case.

21 I think I want to start with Mirant. In Mirant we
22 represented the debtor. In that case we had three official
23 committees and four unofficial committees acting in the case.
24 It was quite difficult in that we had seven focal points of
25 tension within our capital structure.

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1 We reached a point in the process where we were having
2 difficulty with one ad hoc bond holder group, and we concluded
3 that we would be able to put some pressure on them by requiring
4 them to comply with Bankruptcy Rule 2019. A motion was put
5 together, it was actually filed. We subsequently decided that
6 it was an inappropriate use of the rule and withdrew the
7 motion, but the entire analysis of whether to bring 2019 into
8 the process was a tactical decision.

9 I have been on the receiving end of 2019 in a couple
10 of cases since then. In the Chrysler case I represented an ad
11 hoc committee of bank debt holders who at the commencement of
12 the case were the only opponents to the 363 sale that was
13 proposed and in fact were being put under significant pressure
14 by the federal government to withdraw their resistance to the
15 transaction.

16 Of course, immediately our opponents demanded that we
17 comply with Bankruptcy Rule 2019, and that compliance was
18 ordered. The consequence was that the group, fearful of the
19 effect of being made public, disbanded. I should note that we
20 offered to provide all of the information under seal and
21 subject to confidentiality to the principal litigants in the
22 case, but that was unacceptable and the court determined that
23 it was not required under the rule and directed full public
24 disclosure.

25 In the WaMu case we represent a senior class of note

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1 holders, and as negotiations progressed, about a year into the
2 case, one of our principal opponents, JP Morgan Chase,
3 determined that an advantage could be obtained by compelling
4 2019 compliance. The motion was filed and Judge Walrath
5 granted that motion and wrote a lengthy opinion addressing why
6 compliance was required.

7 The consequence in the WaMu case is that our client
8 group, who holds over \$2 million of debt against the company,
9 is trying to decide if they're going to continue to participate
10 in the case because, as the representative from Angelo, Gordon
11 testified earlier, they all consider their trading positions to
12 be extremely confidential and deeply proprietary and fear that
13 the disclosure of their positions will permit mischief in the
14 market to their disadvantage.

15 I also want to mention the Six Flags case. In the Six
16 Flags case we represent the note holder class or group at the
17 parent company who was the ally of the official committee who
18 sought 2019 disclosure from the competing bond holder group
19 that we are in dispute with. I can tell you that we had
20 nothing to do with the filing of that motion, didn't even know
21 it was going to be filed until it was in fact filed, but I can
22 assure you that it was a tactical device, not a substantive
23 one.

24 In short, what I'm suggesting to the panel is that I
25 can't think of any utilization of this rule other than as a

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1 tactical device. And I think that the panel should ask the
2 question why. Think about the question why.

3 My opinion is that the information contemplated by
4 2019 is largely irrelevant to the progress and prosecution of a
5 Chapter 11 case, and as a consequence it only comes up when
6 somebody is looking to get a leg up.

7 On the other hand, I think it's interesting that the
8 submissions that have been made supporting the continuance of
9 the rule or the expansion of the rule offer no evidence or cite
10 to a single case where 2019 was utilized to root out an
11 undisclosed conflicting interest that had resulted in harm to a
12 bankruptcy case. As such, I think what I'm forced to combat
13 here is a little more than innuendo and speculation, which
14 should be enough. Taken on the other side, we always see a
15 tactical use of the rule. And I think that when largely
16 unsubstantiated allegations of bad acts by an admittedly small
17 number of parties in Chapter 11 cases are transcribed into a
18 penalty that would be applied against all similarly situated,
19 we should all be wary and skeptical.

20 I also want to note that there certainly is bias in
21 certain of the submissions. I note in particular the
22 submission of the National Bankruptcy Conference which proposed
23 certain amendments to the rule but continuance of the rule to
24 exclude without explanation bank agents and indentured trustees
25 from the rule. Are we to assume or understand that bank agents

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1 can't be engaged in CEFs or acquired interests that would give
2 them conflicts in bankruptcy cases that could impact adversely
3 the outcome? I don't think so. Certainly by experience,
4 that's not the case.

5 I would like to use a hypothetical case to illustrate
6 how I think the process works and how I think bankruptcy rule
7 2019 can impact adversely the process. Let's just imagine
8 debtor corp, a large business that files Chapter 11 with a very
9 simple capital structure, a billion dollars of secured bank
10 debt and \$2 million of unsecured claims which include trade
11 debt and unsecured bonds. Let's put into the mix Joe's Garage,
12 a creditor of the debtor corp that happens to have at the time
13 of filing \$100,000 receivable for services provided to the
14 debtor.

15 Now early on in the case it's established by the
16 investment bankers that the company is likely to have a
17 valuation of a billion one and billion two, meaning that Joe's
18 Garage can expect a 50 to 100 percent recovery. However, it
19 becomes apparent that it's going to take six months to a year
20 to get that recovery and that the recovery, because the company
21 doesn't have debt capacity, is going to be all in stock in the
22 company.

23 Joe's got a problem. Joe's garage has a payroll to
24 meet, and that stock that he might get in six months to a year
25 isn't going to help him make his payroll. So Joe's approached

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1 by a speculator, a distress trader who agrees with the
2 valuation that the debt may trade -- that the company is worth
3 a billion one to a billion two and is willing to take the risk
4 on working through the process and getting that recovery, which
5 will be in stock, and offers Joe's Garage 25 cents on the
6 dollar; in short, \$25,000 for his \$100,000 claim. Joe's gladly
7 accepts the \$25,000 in cash so he can continue on his with
8 payroll and goes on with his business. So the speculator goes
9 out to other creditors, bond holders, and buys up \$10 million
10 of debt, 25 cents on the dollar, and sits back and waits for
11 the process to conclude, provide his recovery.

12 Now unbeknownst to the speculator, the banks, who are
13 frustrated with the fact that they will have to convert debt
14 into equity, which they're not happy about, take the view if we
15 have to take equity we want all the equity and all the up side,
16 so they hire bankers and lawyers and develop a valuation that
17 suggest the company is worth 900 million; in other words, not
18 enough to provide any recovery benefits for the creditors. And
19 the banks, who have a lien on all the assets and also the debt
20 lenders in the case, have a very tight control over the
21 company's liquidity. So the company is in essence forced to
22 preserve itself to be rehabilitated to continue the going
23 concern to agree to the bank's plan based on the \$900 million
24 evaluation, leaving unsecured creditors wiped out.

25 Now the speculator standing alone doesn't have the

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1 wherewithal -- he has just gotten \$10 million of claims in this
2 case -- to fight the banks and the debtors with their advisors
3 in tow. So he joins forces with Fulcher, another distressed
4 trader, who has bought \$50 million in claims but because he
5 bought his claims after the bank plan came out, bought them for
6 only 10 cents on the dollar.

7 So we have \$60 million of claims between the two of
8 them bought at an average price of 17 cents. Together they
9 hire lawyers and bankers and put forward their own valuation
10 that establishes that the company is worth a billion one to a
11 billion two. This dispute will then be litigated, and
12 ultimately they'll win or lose or there will be a settlement,
13 but that's how the process is supposed to work. It's a level
14 playing field for the resolution of this dispute, and
15 speculator and Fulcher are both playing by rules that they can
16 understand.

17 Now let's add 2019 to the mix. Same scenario, except
18 the banks file a 2019 motion and say we're concerned about the
19 motives of speculator and Fulcher. They're known distressed
20 traders, we don't know what they're up to here, they're making
21 a mess and making this case more complicated and difficult than
22 it needs to be, we want them to comply with 2019. The court
23 takes the view that the strict interpretation of the rule
24 requires compliance.

25 That leaves speculator and Fulcher with two options.

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1 They can comply with the rule, continue their case, but they
2 face the risk of adverse trading and disclosure of proprietary
3 information, so they may decide just to withdraw. Or they file
4 their compliant disclosure and they pursue the litigation, but
5 now not as holders of \$60 million of claims but holders of \$60
6 millions of claims who invested 17 cents on the dollar in
7 claims.

8 And this litigation becomes very difficult, it becomes
9 protracted. Valuation litigation, as I'm sure everybody here
10 is aware, sometimes can really go on and on and on; experts are
11 developed, cross-examination, et cetera, other disputes arise
12 in company claims. And the court, becoming concerned about its
13 duty to promote the rehabilitation of this company and to
14 preserve going concern value, to prevent the patient from dying
15 on the table, starts considering the motivation of speculator
16 and Fulcher and considers the fact that there is probably a
17 fair basis for treating differently those who are forced into
18 the Chapter 11 process as opposed to those who voluntarily
19 entered the Chapter 11 process as investors.

20 And the court decides that I'm not going to allow
21 these speculators to hold hostage the reorganization process
22 and perhaps jeopardize a reorganization, costing jobs and other
23 adverse consequences, just in the name of getting a very fat,
24 healthy return. So the Court supports, directly or indirectly,
25 a compromise, a compromise that provides a full return of 17

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1 cents on the dollar. Fair enough. They got the 17 cents back,
2 but we also achieved reorganization of the company. It can
3 simply be done by the discretionary determination of what value
4 is and leaving the losers in that litigation with the prospect
5 of having to pursue a stay pending appeal, which we all know is
6 obtained almost never, to preserve any kind of rights.

7 So what's the impact? Well, speculator and Fulcher
8 may well decide to get out of or cut way back on their
9 participation in buying distressed securities or claims against
10 debtors. Why? Because it's become unpredictable. They can't
11 do an analysis of valuation and be comfortable that their
12 claims will be given the same respect they should be given if
13 they pay par as opposed to being a speculator who bought at a
14 discount.

15 Now who cares if speculator and Fulcher get out of
16 business? Maybe we're all better off that we don't have these
17 guys in bankruptcy cases. But let's think about Joe for a
18 minute. Let's go back to Joe's Garage. Who is going to buy
19 his claim? I submit either no one is going to buy his claim,
20 in which case there's no one to fight valuation, there's no one
21 with the wherewithal or the resources to fight valuation, in
22 which case the wipe out plan just gets confirmed without
23 compromise and without opposition; or he's going to sell his
24 claim for less because people are going to take into account
25 the possibility that the fact that they paid a discounted price

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1 will be made public and will be in the courtroom when the
2 litigation over the parties' recovery occurs.

3 We're all humans, judges included, and I don't think
4 it's possible for a judge, once informed of the price a party
5 paid for a claim, to be able to ignore it and forget it during
6 the pendency of the case despite how much we tell ourselves
7 that it's irrelevant. So the consequence is either Joe gets
8 nothing and maybe ends up in bankruptcy of his own or Joe gets
9 less for his claim. And let's not limit it to Joe. Small
10 banks bought into the bonds, they're not going to get as much.

11 In fact, the whole investment decision that people
12 make when they're extending credit may change. I think it's
13 fair to say that banks and institutions and investors, when
14 they buy debt when it's issued all understand that if things
15 don't go well there is a liquid market into which they can sell
16 that debt and recover some cash on their investment which they
17 can put back to work rather than having to be put in a position
18 where they would have to ride all the way through the
19 bankruptcy process if in fact their borrower ends up in
20 bankruptcy, which we all know is complex and expensive and not
21 every bank and not every investor has the resources or the
22 appetite for dealing with that process. So people will start
23 becoming far more cautious in how they put the money to work if
24 they aren't comfortable that there will be a liquid market
25 available for their investment if things go poorly.

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1 JUDGE SWAIN: I ask that you wind up because we are
2 going over time. I want to have some time for questions.

3 MR. LAURIA: I apologize. The point I want to make I
4 guess in closing on this is that the rule is unnecessary.

5 Let's assume that Fulcher and speculator in fact did
6 have some evil intent or had conflicting interests. There is
7 nothing that would stop any other party in the case from
8 seeking discovery of that, and if the Court determines that
9 that discovery would lead to relevant evidence that would
10 influence the participation of these players in the case or the
11 outcome of the planned process from doing so and from obtaining
12 that information. But it would be done on the basis of the
13 facts and circumstances of the case, it would be done in a
14 customized way, it would be done only to the extent necessary
15 to provide relevant evidence, and it would provide the parties
16 producing the evidence with appropriate protections.

17 So I simply think that we're arguing about terms of a
18 rule that by definition is never going to properly fit every
19 circumstance because there are just too many different
20 circumstances and we can always get what we need either through
21 the court's inherent power to say who do you represent and what
22 claims do they hold or as a consequence of the discovery
23 process. Thank you.

24 JUDGE SWAIN: Thank you, Mr. Lauria.

25 MR. LAURIA: I apologize for going over.

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1 JUDGE SWAIN: It's a big topic.

2 Professor Gibson?

3 MS. GIBSON: I don't have any questions.

4 JUDGE SWAIN: Do any of the committee members have
5 questions?

6 Judge Wizmur.

7 JUDGE WIZMUR: You have certainly represented many
8 distressed investors. Can you give us an idea how often, in
9 your opinion, such distressed investors hold positions that may
10 be objectively said to be in conflict with the reorganization
11 principles that we understand; the credit default swap position
12 that might come in if the reorganization fails, for instance?

13 MR. LAURIA: Your Honor, I am not aware of having
14 represented a bond holder or investor who had a credit default
15 swap that impacted the desire of that party to maximize a
16 recovery on its claim.

17 I had one experience where the banks involved in the
18 case we believe did have a credit default swap and as a
19 consequence didn't approve an out-of-bankruptcy restructuring,
20 that is a restructuring that would have avoided bankruptcy,
21 because we were under the impression that a number of leading
22 banks in fact had CEFs that would only be triggered by a
23 default in a bankruptcy. So rather than agreeing to an
24 out-of-court restructuring they forced the bankruptcy filing.
25 That's really the only circumstance where I encountered it.

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1 What's interesting to me is there's a lot of
2 discussion about this, and a lot of it is theoretical, but in
3 fact I haven't really come up against it. And I can assure you
4 that it would be a matter of grave concern to me if clients
5 ever said that we want to take actions that would be adverse to
6 the policy and principle of maximizing value in a bankruptcy
7 estate in order to enhance recovery on a derivative instrument.
8 In fact, I don't know that we would be able to continue with
9 the representation of a party under those circumstances.

10 JUDGE SWAIN: Thank you.

11 Are there any other questions from committee members?

12 Ladies and gentlemen, at this point we're going to
13 take a ten-minute break. When we resume we'll hear the final
14 Rule 2019 witness and then go directly into the testimony
15 concerning Rules 3001 and 3002.1.

16 It would be my intention in view of the weather to try
17 to conclude the hearing by about 1:30. If we're not concluded
18 at that point we'll take a brief half hour break so people can
19 get some lunch in the cafeteria before it closes and resume at
20 two o'clock. So I just want to be sure that you keep that in
21 mind.

22 And for any Rule 3001 witnesses who arrived after we
23 began, please be assured that the committee members have read
24 thoroughly the advance submissions, and so in making your
25 presentation don't feel that you have to renew orally

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1 everything that you have submitted to us in writing. You can
2 focus on your key points and elaborate on those as you wish to,
3 and we're asking that you keep your remarks to the 10 to 15
4 minute range allowing for some questions.

5 Thanks so much. We'll see you all in ten minutes.

6 (Recess taken)

7 JUDGE SWAIN: Good afternoon. Our next witness is
8 Abid Qureshi.

9 Good afternoon, Mr. Qureshi.

10 MR. QURESHI: Thank you, and good afternoon. And
11 again I appreciate the opportunity to appear before the
12 committee today.

13 My name is Abid Qureshi, I am a partner in the
14 financial restructuring practice Akin, Gump, Strauss, Hauer &
15 Feld, and Akin, Gump and myself are not here on behalf of any
16 clients. We as a firm regularly represent both official
17 committees and ad hoc committees of note holders or bank debt
18 holders in Chapter 11 cases both in this district and around
19 the country.

20 It seems that, with a couple of exceptions, that there
21 is a broad agreement around the proposition that there should
22 be disclosure by participants in the Chapter 11 case of the
23 nature of their economic interest, and that is something with
24 which we agree. But we think that another proposition should
25 be equally uncontroversial, and that is no party wishing to

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1 participate in a Chapter 11 case be required as the price for
2 that participation to disclose proprietary and sensitive
3 information that may cause that party economic harm.

4 Now one of the things Judge Gerber said in his
5 testimony is that the rule should be so clear that compliance
6 becomes routine, and it is with that proposition that we
7 wholeheartedly agree. The thrust of my testimony will be to
8 focus on the provision in the proposed amendment that would
9 continue to allow motion practice with respect to the
10 disclosure both of the date that a claim is acquired and the
11 price paid. And we think that that carve out in the rule needs
12 to be closed.

13 There are a couple of recent cases that have been
14 discussed. Judge Gerber and others have discussed Six Flags
15 and what an obvious abuse of the rule it was in that case to
16 seek its enforcement against just one or two ad hoc groups
17 active in the case, and I'm sure most of you, if not all, had
18 the opportunity to read Judge Sontchi's opinion.

19 Another case that Akin, Gump was also involved in is
20 the Philadelphia News bankruptcy. As some of you may not know,
21 yesterday afternoon Chief Judge Raslavich, in the Eastern
22 District of Pennsylvania, issued a lengthy written opinion in
23 that case finding, as Judge Sontchi did, that the existing Rule
24 2019 does not apply to ad hoc groups.

25 And I think discussion of those two cases, even though

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1 they obviously involve the existing rule, is relevant because
2 they show the type of motion practice and the type of
3 litigation that -- if the proposed rule as it is currently
4 contemplated is not changed -- will continue.

5 I'm not going to belabor Six Flags, I think there's
6 been enough discussion about that one. With respect to Philly
7 News, the motion was filed by the debtor. The stated purpose
8 for the filing of the motion was that the debtor was about to
9 hold an auction for its assets. The recipient of the motion,
10 the ad hoc group of senior lenders, was expected to be a
11 participant in that auction, and the debtors indicated that it
12 would help them to determine whether the price that the assets
13 might fetch at an auction is fair if they know what the senior
14 lenders paid for their claims.

15 And that to me is a classic example of why courts over
16 many years have reached a determination that what a party has
17 paid for its claim is irrelevant. It should not be the case
18 that the debtor accords treatment to its creditors based on
19 what they pay for their claims. And if one accepts that
20 proposition as uncontroversial, as I believe it is in the case
21 law, then there is simply no justification for a debtor, or for
22 that matter any other party in interest in a case, to require
23 the disclosure by a creditor or a group of creditors as to what
24 they paid for their claim. And so what I view to be a loophole
25 in the current amendment to allow motion practice I think does

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1 need to be shut down.

2 I think Judge Gerber also observed that given the
3 dollars that are at stake in these large Chapter 11 cases, if
4 there is that type of an opportunity in the rule to pursue that
5 type of litigation, it will be used. And I certainly believe,
6 based on my experience in the Philly News case, in the Six
7 Flags case, that if there is a carve out in the rule that
8 allows a party to bring a motion to require price paid to be
9 disclosed that the type of litigation we see in Six Flags, the
10 type of litigation we see in Philly News and in many other
11 cases will continue.

12 That is an unnecessary burden to bankruptcy judges, to
13 their dockets. Six Flags, Philly News, Washington Mutual are
14 all on appeal. It will now be a burden to the district courts
15 and possibly the circuit courts that have to deal with those
16 appeals, and in my view, it is all unnecessary.

17 And I think I heard Judge Gerber make a proposal that
18 again from my perspective I think is absolutely right and I
19 respectfully submit should be adopted, which is that the carve
20 out for litigants to bring a motion to require disclosure of
21 price information be removed from the amended rule. And in the
22 comments the committee could include a statement that makes
23 clear that the court continues to have sua sponte the power to
24 order the disclosure of price information if the court believes
25 that to be necessary in any particular circumstances, and that

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1 the discovery rules, such as 2004, remain available to private
2 litigants to the extent they wish to try to seek that type of
3 information in discovery.

4 I think that strikes the appropriate balance between
5 the need of the court in what I think we can all agree are very
6 narrow circumstances, very exceptional circumstances to require
7 that kind of information, and at the same time not open the
8 door to the type of motion practice that we see in existing
9 cases where a disclosure rule is being completely misused for
10 leverage purposes and as a litigation tactic.

11 So that is the thrust of my testimony and I'll just
12 stop there. Many of the other witnesses made other points that
13 I don't need to repeat. So of course I'm happy to answer any
14 questions that the committee may have.

15 JUDGE SWAIN: Professor Gibson.

16 MS. GIBSON: I would like to clarify one thing. When
17 you talk about -- I take it that your concern is with the price
18 and I assume also the date of purchase information.

19 MR. QURESHI: Correct.

20 MS. GIBSON: Let's assume those weren't in the rule or
21 in some other forum, to the extent there still are various
22 disclosure requirements, do you object to allowing a party by
23 motion to seek a determination that somebody has not complied
24 with Rule 2019?

25 MR. QURESHI: I don't in principle have that objection

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1 but I think the disclosure requirements themselves need to be
2 crystal clear so that compliance, as Judge Gerber said, becomes
3 routine. And if the rule doesn't require any subjectivity, it
4 simply states if you participate in the Chapter 11 process and
5 come before the court you must disclose the nature of your
6 economic interest, what you hold. And if the rule is clear,
7 then sure, if somebody believes that the rule is not has not
8 been complied with that a motion I suppose should be allowed.
9 But I think that's very different than explicitly in the rule
10 allowing for a motion to compel additional information.

11 So in other words, I think that the date of the
12 acquisition and the price paid should not be open to motion
13 practice at all. But generally if a party wants to file a
14 motion alleging that the rule has not been complied with, I
15 don't think that would be objectionable.

16 MS. GIBSON: Thank you.

17 JUDGE SWAIN: Thank you.

18 Do any other committee members have any questions for
19 Mr. Qureshi?

20 Thank you, Mr. Qureshi. And thanks again to all the
21 witnesses on Rule 2019. We will certainly consider very
22 carefully your testimony and submissions and thank you again
23 for coming out today.

24 Would the witnesses on 3001, when the row of chairs
25 there is empty, please come up.

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1 There is a Redwell of papers on the second chair right
2 in front on the barrier. Did somebody on 2019 forget their
3 Redwell?

4 Good afternoon, ladies and gentlemen, our first
5 witness as to Rule 3001 is Linh Tran, Associate General Counsel
6 of B-Line, LLC.

7 MS. TRAN: Good afternoon. Thank you very much for
8 the opportunity to appear and comment on the proposed rule. We
9 recommend that the proposed rule not be adopted based on
10 several legal problems.

11 Before I discuss the legal issues I first would like
12 to provide some background regarding B-Line and myself.

13 B-Line is a Washington company that is in the business
14 of purchasing and servicing bankruptcy receivables on a
15 nationwide basis. B-Line and its affiliates purchase these
16 receivables from a variety of originating creditors and other
17 sellers.

18 Before purchasing such receivables, B-Line receives a
19 computer file that contains electronic account information for
20 each account. The computer file generally includes the
21 following: Includes the original creditor's name, the debtor
22 name, the debtor Social Security number, the bankruptcy
23 prepetition balance at the time, it also includes the account
24 open date, the account number or numbers, if there are multiple
25 accounts, the account charge off date, the debtor's personal

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1 contact information, address, phone number, things like that,
2 along with the account activity information, which could
3 include, for example, the last date of payment, the last
4 payment amount, the last purchase date and also include the
5 debtor's bankruptcy information.

6 B-Line believes this computer file represents the best
7 and most current summary of the status of the purchased account
8 at the time of the bankruptcy filing, represents a summation of
9 thousands -- of hundred of thousands of transactions, depending
10 on how long that debtor had that account.

11 B-Line relies on this electronic data and its
12 contractual representations and warranties from the seller that
13 the accounts are valid when B-Line filed its proof of claims.
14 The seller's representations and warranties are corroborated by
15 the fact that the computer file includes evidence consistent
16 with existence of a debt; for example, there's a lot of
17 non-public information that would not be available, debtor
18 Social Security number, the full account number, things like
19 that.

20 And moreover, the validity of the account is further
21 corroborated by the fact that about 99 percent of these
22 accounts that are purchased and we file claims on we never
23 received an objection to claim, whether -- it's for various
24 reasons. There's lots of reasons that a claim could be
25 objected to, but 99 percent of the time there's no objection at

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1 all.

2 And as B-Line's associate general counsel, I review
3 and manage the objections to claims that we receive on a
4 nationwide basis. And in the 2008 case of Andrews, which I
5 believe precipitated this proposed rule, the Andrews court
6 simply assumed that claims filed by debt buyers are inherently
7 bad due to the fact there's a high volume. There was no
8 factual finding in the Andrews court.

9 So after the Andrews case we provided the following
10 statics to Judge Small. In 2008, on a nationwide basis, B-Line
11 filed approximately 357,000 claims and transfers, of which we
12 received .29 percent objections based upon lack of
13 documentation. This is in 2008 on a nationwide basis.

14 Then we provided Judge Small a breakdown for the
15 Eastern District of North Carolina. We filed 8,000 claims and
16 transfers in the Eastern District of North Carolina in 2008, of
17 which we received two objections based upon lack of -- sorry,
18 two objections based upon the statute of limitations, and both
19 claims happened to be in the Andrews case. So for the whole
20 entire year we received two objections in the Andrews case that
21 alleged statute of limitations. We received five objections
22 that were based upon lack of documentation, 13 alleged claim
23 duplication, one alleged that the debt was a business debt and
24 one disputed the value of the collateral.

25 So if you look at the percentage, it's actually quite

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1 small, at least for Eastern District North Carolina, it's
2 .023 percent of those claims filed were objected to based on
3 statute of limitations. And for lack of documentation it's
4 .057 percent. So I would say it's a very miniscule percentage.

5 And I will assume that debtor's attorneys -- because
6 at least in the Eastern District of North Carolina there is a
7 local rule that requires debtors' attorneys to review claims
8 and object to claims as part of their presumptive fee that they
9 receive from the court, the panel should also be aware that in
10 the Andrews case the debtor scheduled the debt as undisputed.
11 The plan was a zero percent plan.

12 And on top of that, our affiliate, which is B-Real,
13 presented evidence that the debtor actually resided in New
14 Jersey at the time this account was opened. And New Jersey has
15 a six-year statute of limitations for contracts versus North
16 Carolina that has a three-year statute of limitations. So I
17 believe the because the debtor somehow moved and decided to
18 file bankruptcy in North Carolina, the three-year statute of
19 limitations -- Judge Small decided to apply that. So arguably
20 there's an issue whether it was barred by the statute of
21 limitations.

22 And going to the 2009 numbers for statistics, B-Line
23 filed over 300,000 claims and transfers of claims -- this is
24 nationwide -- of which four or five percent received objections
25 to claims based upon lack of documentation. And out of that

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1 .45 percent we litigated two-thirds of those and received a
2 success rate of 85 percent, meaning that -- I defined success
3 as the claim is allowed or somehow we settled with the other
4 side where our claim paid a certain portion.

5 The one-third we didn't litigate because of costs.
6 And as an example, in Andrews, had the debtor or the debtor's
7 attorney not requested sanctions or alleged SEC TA violations
8 in their objections to claims I would not have entered local
9 counsel. It's a zero percent plan, we wouldn't have been paid
10 at all.

11 But now let's discuss the legal issues, and I have a
12 couple of other points to make. The biggest concern really is
13 the basis for the rule change. There's a prohibition, as the
14 panel knows, that a federal rule cannot modify or infringe on
15 any substantive rights provided by the bankruptcy code. And I
16 would argue that even though the rule doesn't specifically
17 state that yes, you can object to a claim based upon lack of
18 documentation, but as applied, and what is happening now, is
19 that debtors and courts have interpreted this proposed rule to
20 disallow claims based upon lack of documentation.

21 (Continued on next page)

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1 MS. TRAN: Currently, there's been at least three
2 bankruptcy courts that I am aware of that have adopted, I think
3 prematurely, this proposed rule verbatim.

4 I will give you an example. Maryland and the Western
5 District of Washington as of December 1, 2009 have already
6 adopted this proposed rule.

7 I have already seen objections to claims based upon
8 lack of documentation under this proposed rule. Claims have
9 already been disallowed. I am a little surprised, because in
10 Maryland, which is the Fourth Circuit, there is quite a bit of
11 case law in the majority view, which is the exclusive view that
12 under 11 U.S.C. 502(b)(1) through (9), that you can't disallow
13 a claim based on lack of documentation because it's not
14 enumerated.

15 I have seen that in Maryland; I have seen that also in
16 the Western District of Washington, even though the Western
17 District of Washington, part of the Ninth Circuit, there's the
18 Ninth Circuit case of In Re Campbell and In Re Heed, which
19 state the same thing as the Maryland case law.

20 In effect, I think the proposed rule directly
21 conflicts with the unanimous holding of Travelers Casualty
22 Insurance Company of America v. PG&E, which, even though it was
23 a discussion about attorney's fees, there was the holding
24 essentially is that the objecting party must raise a statutory
25 basis under 11 U.S.C. 502(b)(1) through (9) for the Court to

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1 even consider claim disallowance.

2 The Bankruptcy Code if you look at it, there is a
3 section, Section 101 defines a claim to include debts that are
4 unenforceable, disputed, contingent.

5 Then there is Section 501 and 502. If you look at
6 those, the Bankruptcy Code actually permits that claims that
7 are knowingly disputed and unenforceable to be filed in a
8 bankruptcy court, because it's an adversarial system, where a
9 debtor's attorney objects to the claim if they see that there
10 is an issue under the (1) through (9) enumerated issues.

11 In this case, though, we have a proposed rule that
12 says, well, creditors sanctioned for failure to comply by not
13 attaching the last billing statement or by not itemizing
14 interest, fees, and principal for an unsecured credit card
15 account.

16 It seems like there is a dichotomy, especially when a
17 debt is undisputed. The debtor schedules the debt, and there
18 is an objection based on lack of documentation and there's no
19 dispute.

20 There is also an issue of the ESIGN Act. I mentioned
21 that there is a recognition that electronic data is equivalent
22 to its written counterparts. It is undisputed that we live in
23 a digital age, where people receive their statements
24 electronically or they review their bank account statements,
25 their credit card statements electronically.

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1 If I receive a statement in the mail, it is not going
2 to be as accurate as going online to get my balance at that
3 time, because it won't reflect payments, it won't reflect any
4 interest that has accrued since then, just like the computer
5 file that B-Line gets we believe is the most accurate and
6 updated information. It has the account balance at the time of
7 the bankruptcy filing. And if the debtor ever believes that
8 there is post-petition interest or fees added, there would be a
9 difference in the balance that the debtor remembers, oh, well,
10 I don't think it's 9,000. I think really it's 8,000. Then
11 there would be an objection based upon the amount.

12 There is a check and balance currently, but this
13 proposed rule essentially heightens -- in addition, the
14 proposed rule seems to also heighten the standard for filing a
15 proof of claim, just the threshold.

16 All the minority cases that I have read and also the
17 majority cases, they equate a proof of claim to a complaint.
18 If we're going to equate those two, then you have at least
19 Civil Rule 8(a), which states that it's notice pleading with
20 allegations sufficient to support relief. There is no
21 requirement that you have to provide documentation sufficient
22 to win on a motion for summary judgment, and if you don't
23 provide it you are going to get sanctioned. There is a problem
24 there.

25 As for the two penalties the Proposed Rule 3001, the

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1 first penalty, there is a penalty that you are prohibited in
2 amending a proof of claim. Again, going with the analogy of a
3 proof of claim and a complaint, there is Civil Rule 15 that
4 says that amendments should be allowed liberally in the
5 interest of justice.

6 In this case, in the proposed rule the standard is
7 that the party that wants to amend the claim needs to prove
8 that it was substantially justified, that you omitted the
9 evidence, or harmless. So essentially that is a more
10 heightened level.

11 In addition to that, there is also a monetary sanction
12 for not complying. For the monetary sanction there are a
13 couple of problems. As you know, my client, we receive an
14 electronic computer file of those accounts. In those cases, we
15 don't have the last statement, and we believe that the computer
16 file is sufficient, along with the facts and the
17 representations and warranties are statistics, and the rule
18 doesn't excuse a claimant for not having those documents. It
19 excuses the claimant if the documentation is lost or destroyed
20 and a statement has to be provided.

21 I would like to analogize the whole issue with
22 discovery. With discovery on a subpoena or a request for
23 documentation, if a debtor or a party does not have the
24 documentation, they are not sanctioned or they're not required
25 to provide those documents if you don't have it. Even if you

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1 have the means to request those documents from a third party,
2 you're still not required to provide them.

3 As an example, is a debtor required to contact his
4 bank to get the monthly statements when there's a subpoena if
5 the debtor doesn't have his documents? I don't believe that
6 there is a case that would require that.

7 JUDGE SWAIN: Ms. Tran, I would ask that you work to
8 wind up so that we have some time or for questions.

9 MS. TRAN: Of course. I would like to say just
10 overall I think the Bankruptcy Code currently along with the
11 Bankruptcy Rules process works very well. I believe that
12 debtor's attorneys, trustees, U.S. attorneys, are all reviewing
13 claim.

14 I receive objections sometimes from U.S. trustees --
15 not objections, but letter inquiries. I respond to those, and
16 I don't hear back from the U.S. trustee's office.

17 I receive objections to claims from trustees. In Re
18 Kirkland as a perfect example, that was a Chapter 7 trustee
19 that litigated it all the way to the Tenth Circuit Court of
20 Appeals.

21 So there are trustees that are looking -- I believe
22 every trustee that I talk to says they look at claims. They
23 compare a proof of claim to the schedules. If it matches,
24 there is no issue.

25 I can't give you a percentage because I don't keep

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1 track of how many claims are actually scheduled, but just
2 anecdotally from when I review them, I would say about 85
3 percent, a high percentage of claims are actually scheduled.
4 More likely than not, they are probably the exact amount that
5 we file for.

6 My client does not add any post-petition interest. We
7 do a lot of a lot of due diligence to make sure that we get the
8 right debtor when we file the proof of claim and the
9 information that we receive makes sense.

10 But overall I think that the process works. And if
11 there is any recommendation, the recommendation would be
12 essentially to find what is prima facie validity. I am sure
13 we've seen a lot of decisions nationwide with a wide range of
14 what is prima facie validity for a proof of claim.

15 Thank you very much.

16 JUDGE SWAIN: Thank you, Ms. Tran.

17 Professor Gibson, any questions?

18 MS. GIBSON: What is your position about how your
19 client's currently complying with the existing rule, 3001(c),
20 that requires the claims based on a writing, to provide that
21 writing, and also the provision of the Form 10 that requires
22 the itemization of principal and interest?

23 MS. TRAN: As for itemization of principal and
24 interest, this is something that actually we can't provide.
25 Recently I read my the credit card agreements that I have

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1 entered into. Pretty much of all of them state that interest
2 and fees are folded into principal on a monthly basis. So I
3 believe that there is no -- especially when it's charged off
4 the full amount, I guess the charge off is principal. When you
5 buy these accounts, they have to be charged off.

6 So I guess technically the amount we provide is the
7 charge-off amount, I guess what's considered principal under
8 the contract.

9 In terms of complying with 3001 currently, we provide
10 a summary, an account summary of the information from the
11 computer file. We provide as much as we can that is available
12 in the computer file. Our typical proof of claim has quite a
13 lot of information. It has the debtor's name, Social Security,
14 like you said, all the debtor's personal identifiers along with
15 the account number, the charge-off date, the original creditor
16 name, all that information that the debtor can look at and say,
17 OK, I know what this debt is about. It's, for example, a Chase
18 credit card, 1234, last four digits. I opened it in 2001, and
19 I made a last payment sometime in 2008. I know that it can't
20 be barred by statute of limitations.

21 So we provide sufficient information for a debtor to
22 review. I believe that a lot of these accounts are voluminous
23 in terms of documentation, and so we provide a summary for
24 that.

25 MS. GIBSON: That is all I have.

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1 JUDGE SWAIN: Thank you. Do any other committee
2 members have questions? Judge Perris.

3 JUDGE PERRIS: In your recommendations, you indicate
4 that to make a prima facie case you would recommend that the
5 claimant provide the last statement sent to the debtor, plus
6 then there's 15 items.

7 Do you have access to the last statement sent to the
8 debtor, because some of the other people who testified seemed
9 to say that those who buy claims in bulk don't have that?

10 MS. TRAN: I have only suggested that when it is
11 available. Obviously a lot of this is just when it's
12 available. I guess I forgot to put the parentheses.

13 Obviously, some things are just like you said. Well,
14 like I said, lost or destroyed or just unavailable. Sometimes
15 it's difficult to know whether it's lost or destroyed.

16 The reason why, I'll give you an example. There's
17 been a lot of bank mergers. There's been a lot of system
18 conversions. It is difficult for us to figure out, and
19 sometimes even original issuers that we service for, to figure
20 out, well, do we have this. You would have to go through,
21 because it's a long chain of command, there's different data
22 housed in different places.

23 So it is only a suggestion. But what I would do is at
24 least the account information. As long as there is sufficient
25 information to let the debtor know, hey, this is the debt, this

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1 is who you owe, this the original issuer, this is the amount,
2 this is the general information in terms much how much was
3 charged off.

4 Of course, if the charge-off, and there's lots of
5 comments about the last statement, which is usually the
6 charge-off statement, doesn't match the proof of claim amount.
7 Most likely it's just interest afterwards. When an account
8 charges off, interest still accrues. A charge-off is only an
9 accounting principle for a bank.

10 I tell debtors' attorneys, give me a call, write me a
11 letter. You don't have to object to a claim. Ask me. If your
12 client really has a concern about an account, ask me, give me a
13 call, and then I will respond to you. I will get the
14 information as soon as I can. And we request it.

15 Like I said, even though with the 99 percent that we
16 don't receive an objection to a claim, I would say another 1
17 percent I receive phone calls and letters. For those we
18 respond to them, and I never receive an objection to a claim.

19 I think it is a small community here. And a lot of
20 people know each other. Most people I believe are reputable.
21 A lot of debtors' attorneys I talk to they tell me that a
22 majority of the time they review the petition, they talk to
23 their client, they review the claim, and at the end of the day
24 there's really, like 99 percent of the time there's no issue.

25 So the long story, to answer your question, when it is

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1 available, we will request it. If there is a request or an
2 objection to a claim we will request it. But other times I
3 would say most of the time when I look at the last statement,
4 it generally matches all the information we have. If it
5 doesn't, I will go back to the original issuer and say, well,
6 what happened. Explain. And then usually they will explain
7 well you know we received a large payment and it went NSF.
8 That's why the balance is much higher, and we will have
9 documentation for that.

10 JUDGE SWAIN: Thank you. Mr. Rao, did you want to ask
11 a last question of this witness?

12 MR. RAO: Yes. On the account summaries that you
13 currently attach to proof of claims forms now, do you include
14 the charge-off date and the last activity information?

15 MS. TRAN: Generally we do.

16 Actually I invite you to look at our recent filings.
17 When it is available, we do. I would say a majority of the
18 time, yes, we provide all of that information that you want or
19 some of them. The charge-off date, generally we have that.

20 JUDGE SWAIN: Thank you very much, Ms. Tran.

21 MS. TRAN: Thank you.

22 JUDGE SWAIN: Our next witness is Carol Moore of
23 Resurgent Capital Services.

24 Good afternoon, Ms. Moore.

25 MS. MOORE: Good afternoon.

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1 I am going to cut my comments a little short from the
2 written ones because I am one of the people who's going to be
3 trying to fly south this afternoon.

4 So, just a little bit of background. Again, my name
5 is Carol Moore. I'm senior vice president and assistant
6 general counsel, Resurgent Capital Services.

7 Resurgent is a master servicer for a group of
8 affiliated debt buyers, and we also provide services for some
9 original issuers of credit.

10 We are headquartered in Greenville, South Carolina --
11 hence the flying south -- and we have just over 500 employees
12 in four offices to handle the various services that we do for
13 our clients.

14 By way of background, in terms of some statistics, in
15 2009 we filed 251,144 proofs of claim on behalf of our clients.
16 The majority of these were on credit card accounts. A little
17 less than one percent of claims that we filed received any sort
18 of objection. About a quarter of those were actually upheld.

19 In the other cases the claims were allowed. I can
20 submit electronically the breakdown by type of claim. The
21 statistical folks at the company have sliced it and diced it a
22 number of different ways.

23 JUDGE SWAIN: We would be grateful for that.

24 MS. MOORE: OK. All right. I will do that.

25 Our concern generally with the proposed rules is that

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1 we believe that these amendments would impose a substantial
2 burden on the creditor community without a concomitant
3 balancing benefit to the Court and to creditors.

4 I am just going summarize a little bit of what I have
5 written. With respect to statements as Ms. Tran alluded to,
6 the last statement that a customer receives on a credit card
7 account often contains very little substantive information
8 about the account. It is often the last statement at
9 charge-off.

10 So it may just say you still owe us money basically.
11 It will have a dollar figure, but it doesn't have any history.
12 It doesn't have interest rates. It doesn't have that sort of
13 thing.

14 It's often, particularly for those of us who buy debt
15 after charge-off, it often antedates the filing by quite a bit,
16 because most credit card companies stop sending statements when
17 the account charges off. So it could be a year or more old.
18 It would not reflect payments that the customer has made. It
19 wouldn't reflect additional charges or interest or anything
20 like that.

21 So it doesn't really provide the debtor or the Court
22 or the debtor's attorney with meaningful information about the
23 account so they can compare it to what they think they owe.

24 On the itemization issue, again, as Ms. Tran alluded
25 to, because of the way credit cards are structured, the balance

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1 at any given time is a compilation of purchases, cash advances,
2 finance charge, all of which is a sort of rolling forward
3 number that at some point you can't break it down from the
4 credit card company's perspective.

5 What we use, and what we would propose as an
6 alternative to the requirement of attaching the last statement,
7 is an account summary page that provides detailed information
8 about the account. It provides the Social Security number,
9 truncated of course, the account number -- I haven't got one in
10 front of me, but I think it has the last payment date, the
11 balance when we bought it, and that sort of thing.

12 So we think that provides useful information and
13 allows the debtor and his or her attorney to compare the claim
14 that's filed with their schedule and make sure that this is
15 something that the customer recognizes.

16 It also indicates the name of the original creditor.
17 So when they say, well, I have never heard of Resurgent, but I
18 do know that I had a Chase act or I know that I had a Home
19 Depot account, it allows them to do that. So that is our
20 proposal as a way to accomplish the goal of the proposed
21 amendments without unduly burdening the system and the
22 creditors and their participation.

23 So, with that summary, I'm open to questions.

24 JUDGE SWAIN: Thank you, Ms. Moore.

25 Before I turn to my colleagues for questions, I would

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1 make one supplemental supplementation request of you. The
2 version that we got of your prepared remarks for some reason
3 did not include the exemplar of the account summary. If you
4 could supply that to us, we would be grateful.

5 MS. MOORE: Absolutely. I unfortunately can't blame
6 my assistant for that. It is entirely my fault.

7 JUDGE SWAIN: It is not about fault.

8 Professor Gibson?

9 MS. GIBSON: When there is an objection to one of your
10 claims, do you then provide additional information from what
11 you originally attached to the proof of claim?

12 MS. MOORE: Depending on the nature of the objection
13 obviously. We get, when we purchase the account, a string of
14 data. Sometimes the data that's in that string, though it
15 doesn't go on the summary, is relevant to the question.

16 We also engage in dialogue with the debtor's attorney,
17 as Linh alluded to, that, you know, if you have a question ask
18 us. If we can get you the answer, we'll get you the answer.

19 JUDGE SWAIN: Thank you.

20 Do other committee members have questions?

21 Judge Wedoff.

22 JUDGE WEDOFF: This question would really reflect both
23 your testimony and the testimony we heard earlier. The
24 assumption appears to be that if a debtor does not object to a
25 proof of claim, the debtor accepts it as valid. Is that fair?

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1 MS. MOORE: Yes. I think that's a fair statement.

2 JUDGE WEDOFF: Could it not be that the failure to
3 object to a claim is due to the debtor's conclusion that there
4 would be nothing gained for the debtor by objecting to the
5 claim?

6 MS. MOORE: I guess that is possible. My assumption
7 is that debtor's attorneys counsel clients if you don't think
8 this is your debt, you need to do something about that.

9 JUDGE WEDOFF: If there's a limited pool of assets
10 that are going to be distributed to the creditors, a limited
11 pool in a Chapter 7 so that the debtor does not have a surplus
12 estate, a limited pool in a Chapter 13 because the plan is not
13 paying 100 percent, what economic motivation would a debtor
14 have to fight about what actually is just a distribution among
15 the creditors who are sharing in that pool?

16 MS. MOORE: Well, I guess there's sort of an integrity
17 of the system argument. If I'm the debtor's attorney, I want
18 to make sure that my client isn't being asked to pay someone to
19 whom they don't owe money. And, yes, there may not be an
20 economic incentive, but all we can do is file with the best
21 possible information that we have and rely on the tension, in
22 quotes, air quotes, between the creditor's side and the
23 debtor's side to say, Wait a minute. This isn't right. I
24 don't owe these on people money. I don't owe these people this
25 amount of money.

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1 JUDGE WEDOFF: Would the sanction of attorney's fees
2 as an award for a successful objection increase the likelihood
3 that a debtor would be likely to object to a claim that the
4 debtor feels is inaccurate in circumstances that I just
5 discussed?

6 MS. MOORE: It's hard to predict debtor behavior. But
7 I guess my feeling is that, to sort of turn your initial
8 comment on its head, the fact that an objection is successful
9 doesn't necessarily mean that there was something wrong with
10 submitting the claim.

11 For example, the objection might be successful because
12 of the amount. It may be a difference between 8,000 and 9,000,
13 but the claim itself, there is still a debt owed to this
14 creditor.

15 So I don't know that an automatic award of an
16 attorney's fees because an objection was successful would
17 really be an appropriate remedy.

18 JUDGE SWAIN: Mr. Rao, did you wish to ask a question?

19 MR. RAO: Yes.

20 The exemplar that you provided, the proof of claim
21 account detail, it includes the charge-off by original creditor
22 in the last transaction date. Is that information that you
23 currently, is this account detail in the form that you
24 currently use?

25 MS. MOORE: Yes.

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1 MR. RAO: You do provide that information.

2 MS. MOORE: Yes. This is actually redacted from one
3 they sent me from a proof of claim that had been filed.

4 JUDGE SWAIN: Perhaps it's our fault that the rest of
5 us don't have it. But, in any event, if you could send it
6 again.

7 MS. MOORE: Absolutely.

8 JUDGE SWAIN: Are there any other questions for
9 Ms. Moore?

10 Ms. Moore, thank you very much and safe and successful
11 travels.

12 MS. MOORE: Thank you.

13 They tell me there are copies over here as well, but I
14 will send an electronic copy as well because I know it's
15 easier.

16 JUDGE SWAIN: Thank you very much.

17 Our next witness is David Shaev of the National
18 Association of Consumer Bankruptcy Attorneys.

19 MR. SHAEV: Thank you for allowing me to testify
20 today. I think I would like to stray from the submitted
21 testimony and respond to some of the statements made by Judge
22 Wedoff, which I really think cuts right to the heart of the
23 matter.

24 Talking about debtor attorneys, I have been practicing
25 law in this district, the consumer bankruptcy law, for about 29

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1 years. The claims process is basically dysfunctional. There
2 is no incentive in most cases for a debtor attorney to file
3 objection.

4 We do not get paid to do that. We do not get sanction
5 fees. We are not awarded fees. It's as simple as that. Most
6 of the time if there's a claims objection all that's happening
7 is there's more money for more creditors.

8 There was a study done by Professor Katie Porter on
9 the mortgage process -- this is in my materials -- in 2008.
10 She studied 1733 different Chapter 13 bankruptcies with
11 mortgage lenders. Her findings are rather startling. She
12 found that 96 percent of the claims were not even scrutinized.
13 Over 52 percent were missing required documents. The
14 underlying note was not there more than 41 percent of the time.
15 The mortgage was not there 19 percent of the time, and the
16 debtor and mortgagee disagreed as to the sum owed more than
17 more than 95 percent of the time. Of that 95 percent, 70
18 percent or more favored the creditor. The average gap between
19 the creditor's and the debtor's schedules was more than \$6300,
20 an incredible amount of money in Chapter 13 bankruptcy.

21 The inconsistencies in proof of claims both on the
22 unsecured part and particularly in the mortgage claims
23 undermine Chapter 13 mortgage cures. It is nearly impossible
24 for a debtor attorney to put together a plan on a moving
25 target.

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1 One of the provisions in the new rule would be to
2 allow for a simple cure procedure where the Court can determine
3 or the trustee and debtor can determine that the debtor has in
4 fact cured its mortgage.

5 Now what we see is at the end of the Chapter 13 plan
6 payment we find that foreclosures are starting after the
7 Chapter 13 is done because there are expenses that were
8 incurred during the chapter 13 period. It really undermines
9 Chapter 13, which is an attempt to save homes.

10 It was mentioned that the last statement on the
11 unsecured creditor is not available and is currently not
12 required. I currently have a case in White Plains where I
13 objected to the mortgage proof of claim successfully.

14 The amount of work that came from that was as follows:
15 We had two more motions in the bankruptcy court, one motion for
16 a stay in the district court, and there are currently two
17 appeals pending in the district court, an extraordinary amount
18 of work uncompensated.

19 As far as the last statement, in that same case I
20 objected to nine proof of claims unsecured. I send letters to
21 each creditor before that demanding documentation. Of those
22 nine claims, only one was able to provide proof, and there was
23 approximately \$900.

24 We expunged in excess of \$39,000 from this one case in
25 unsecured claims. More than 60 percent of the unsecured claims

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1 were expunged. I requested and was not awarded any fees.

2 How many attorneys are going to do this throughout the
3 country? That's why there's only 4 percent of claims even
4 scrutinized. It's just not practical for debtors' attorneys to
5 do this.

6 I have as an example -- this is not submitted with my
7 testimony, but I will be glad to provide it. In that same
8 case, Claim No. 12 was filed by PRA Receivables Management in
9 excess of \$12,000. It had a summary sheet. The summary sheet
10 said PRA Receivables Management, successor in interest to HSBC
11 Bank.

12 Before we filed this bankruptcy, we went to credit
13 reports, we went online, Credit Infonet, which is an online
14 search, we did everything possible with all the documentation
15 of the debtor to list everything on Schedule F. There's
16 nothing on this summary that allowed us to identify any debt on
17 Schedule F. There was nothing on HSBC, and in fact, the claim
18 was expunged.

19 So the supplemental summaries, they're the same thing
20 we had in practically every unsecured debt. Now, do I object
21 to 60 or 70 percent of claims? Absolutely not. If it doesn't
22 benefit my client, I simply don't do it. If there is a
23 mortgage objection, of course if it helps my client I will.

24 What about the integrity of the process? That's what
25 seems to be left aside here.

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1 It is the business model of these debt collectors to
2 file claims, presume that no one will object to them, and
3 they're correct. Practically no one objects to them. There's
4 one or two attorneys in my district that do this. Nobody else.

5 We happen to be in a very good district where we have
6 judges that will listen to us. I get e-mails all the time from
7 people throughout the country. They just can't do what we do
8 here.

9 Basically that is my testimony. I would hope that the
10 committee would adopt these rules. In fact, we think that the
11 rule should be strengthened to provide information,
12 documentation, contracts, proof of standing, things of that
13 nature.

14 I thank you.

15 JUDGE SWAIN: Thank you, Mr. Shaev.

16 Professor Gibson, any questions?

17 MS. GIBSON: Could you talk a little bit about the
18 effect of receiving that last statement. What information
19 would you gain from that that you're not currently getting from
20 a summary of the account?

21 MR. SHAEV: The name of the bank, the name of who the
22 actual creditor was. Perhaps we wouldn't have objected to it.
23 I don't know. But it was not on the summary. The summary had
24 a completely different bank that was on the credit reports that
25 my client had, on all of her schedules, and on Credit Infonet,

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1 which is a source that we use to check -- it's like an attorney
2 search. Simply the name of who -- she might have said, yes,
3 it's Discover Bank. I owe them money.

4 MS. GIBSON: Thank you.

5 JUDGE SWAIN: Are there other questions from committee
6 members?

7 Thank you very much, Mr. Shaev.

8 MR. SHAEV: Thank you.

9 JUDGE SWAIN: Our next witness is Alane Becket from
10 Becket & Lee.

11 MS. BECKET: Thank you.

12 Please excuse my reading my remarks. I want to make
13 sure I hit my points.

14 My name is Alane Becket, and I am the managing partner
15 at the law firm of Becket & Lee LLP in Malvern, Pennsylvania,
16 where I have worked as an attorney for 17 years.

17 Becket & Lee has specialized in the nationwide
18 representation of creditors and bankruptcy matters since the
19 mid-1980s, representing primarily unsecured credit card issuers
20 and unsecured debt purchasers.

21 Thank you for the opportunity to address the committee
22 today.

23 I am a member of the American Bankruptcy Institute,
24 where I serve on the board of directors and as cochair of the
25 consumer bankruptcy committee. I completed my term as the

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1 education director the ABI's consumer bankruptcy committee in
2 2009.

3 I am a member of the National Association of Chapter
4 13 Trustees, the National Association of Bankruptcy Trustees,
5 the National Association of Retail Collection Attorneys, and
6 DBA International, a trade association for debt purchasing
7 entities.

8 I have spoken at conferences and written articles for
9 most of these organizations on the subject of unsecured claim
10 documentation and Rule 3001. However, my comments today are my
11 own. I'm not speaking on behalf of any of the aforementioned
12 organizations or any of my clients, but as a member of the bar
13 who has extensive experience with the issue.

14 My law practice for much of the last nine years has
15 focused primary on the defense of objections to our clients'
16 claims. During this time I have supervised our team of
17 attorneys and paralegals who receive, investigate, and
18 coordinate responses to objections to claims nationwide.

19 Our firm has been lead counsel in many of the
20 benchmark opinions involving claim objections based on 3001.
21 The percentage of objections that our firm receives versus the
22 amount of claims that we file is very small, similar to that of
23 the other witnesses. This statistic may illuminate the
24 perceived severity of any alleged problem. Despite this,
25 because of the number of claims filed overall, the amount of

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1 actions we handle is substantial.

2 My experience with this litigation has been that Rule
3 3001 is used as strategy by debtors to obtain disallowance of
4 claims based on a putative noncompliance with Rule 3001 when
5 the validity of the debt is not in question; that is, many
6 claims are litigated on the sole basis that the claim allegedly
7 lacks documentation. It is rare that I receive an objection
8 that cites Rule 3001 that is also coupled with a dispute over
9 the obligation.

10 If the objection is sustained, the strategy can be an
11 effective way to address Chapter 13 plans that are not feasible
12 for various reasons by refusing the amount of unsecured debt.

13 In Chapter 7 cases, debtors who expect to receive a
14 surplus have standing to object to claims. Any claims that are
15 disallowed result in money returned directly to the debtor.
16 Objections based on technical noncompliance with Rule 3001
17 afford the debtor the possibility of addressing these
18 scenarios.

19 When faced with an objection to a claims documentation
20 on an otherwise undisputed obligation, a creditor must decide
21 whether to incur the cost of defense for a potentially small
22 recovery through the bankruptcy case or allow the claim to be
23 disallowed by default. Even if the creditor ultimately
24 prevails on the merits or provides even more documentation to
25 resolve the objection, the expense may ultimately outweigh the

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1 benefit.

2 A review of the record shows that Judge Wedoff
3 originally proposed to amend Rule 3001 to address mortgage
4 claims and the undisclosed charges mortgage companies or
5 services add to the debt during the pendency of a Chapter 13
6 case. The subcommittee on consumer issues appointed a working
7 group to study the issue. Thereafter the subcommittee
8 submitted a memorandum to the advisory committee dated August
9 27, 2008. The memorandum is entitled, "Mortgage Payments in
10 Chapter 13 Cases."

11 The subcommittee recommended that Rule 3001 be amended
12 and that a new Rule 3002.1 be adopted to provide "a uniform
13 national procedure in Chapter 13 cases for the disclosure of
14 post-petition mortgage fees, expenses, and charges and other
15 amounts required to be paid to cure arrearages and maintain
16 mortgage payments."

17 The memorandum provided background information about
18 the problem and the reasons for recommending national rules
19 governing mortgages and Chapter 13 cases.

20 According to another memorandum by the subcommittee
21 dated February 19, 2009, the proposals made by the subcommittee
22 were circulated informally to two groups with which the
23 subcommittee had conferred during the drafting process, the
24 group of bankruptcy judges that was assembled and draft a model
25 local rule to deal with mortgage charges in Chapter 13 cases,

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1 and the National Association of Chapter 13 Trustees Group of
2 Chapter 13 trustees, mortgage servicers and attorneys that had
3 drafted a list of best practices for mortgage claims.

4 The memorandum went on to state that everyone who
5 commented is supportive of the creation of national rules to
6 govern mortgages in Chapter 13 cases.

7 As originally proposed, the amendments to Rule 3001(c)
8 required, among other things, an itemized statement of any
9 fees, expenses, or other charges in addition to principal
10 included in the claim. However, this requirement was not
11 limited to mortgage claims, which were the claims sought to be
12 addressed, but was made applicable to all claims.

13 As you heard, the committee's proposal for an
14 itemization may be very problematic for some unsecured
15 creditors. My concern is that we will spend the next ten years
16 litigating the information required to be included in an
17 itemization for an unsecured debt and how far back it needs to
18 go, because the requirement, while applicable to a closed end
19 loan or secured debt, may not as easily be applied to a
20 revolving account.

21 Moreover, debtors receive monthly statements from
22 creditors during the life of a credit card relationship, and
23 thus the requirement duplicates information already given to
24 the debtor for no apparent purpose.

25 Regarding, the requirement certain claimants include

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1 the last account statement, it wasn't until after the proposed
2 amendments were drafted and approved that Judge Small made his
3 suggestion to single out debt purchasers as filers of
4 inadequately documented and/or stale claims.

5 With what appears from the record to be very little
6 consideration of the validity of the alleged problem or study
7 of the effects the amendment would have on unsecured claimants,
8 the working group recommended that a claim filer be required to
9 attach on its claim the last statement sent to the debtor.

10 However, because it is not improper to file a claim
11 for a debt which would be barred from suit in a state court by
12 the statute of limitations, nor is there a rule that requires
13 assignees to include proof of ownership with their claims, the
14 requirement that the last statement be attached is a solution
15 without a problem.

16 Moreover, as the other witnesses will tell you,
17 attaching the last statement presents other problems that may
18 lead to more litigation, such as the disclosure of personal
19 medical or otherwise embarrassing information about a debtor
20 that may be gleaned from charges shown on the account
21 statement.

22 Finally, the sanction of precluding the use of a
23 omitted documents in a later proceeding will likely result in
24 the disallowance of the claim in at least some, if not all,
25 courts. This result violates Section 502(b), which sets forth

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1 the sole grounds under which claim can be disallowed.

2 As you know, that list does not include disallowance
3 based on a failure to attach documents to a claim. I do not
4 believe this result is the committee's intent, but it is
5 inevitable if claimants are not permitted to amend or otherwise
6 defend their claims.

7 The attorney's fee provision will most certainly
8 invite more litigation. The rule should not be drafted in a
9 way that will encourage litigation with a promise of sanctions
10 when there is no real underlying dispute as to the validity of
11 the debt.

12 As you heard, already courts in several jurisdictions
13 have added the proposed amendments to their local rules, with
14 little or no notice of which we are aware. Not surprisingly,
15 we have already received objections to claims based solely on
16 noncompliance with the new rules.

17 Our clients are justifiably concerned about the
18 sanctions they face if their claims are found to be deficient,
19 and some have considered not filing claims in those
20 jurisdictions because the rules are so vague that they are
21 concerned that they will be found noncompliant.

22 Unsecured claim filers have come a long way since this
23 litigation began in earnest several years ago. Creditors have
24 become educated about what is required, and many opinions have
25 analyzed the issue. There will always be inexperienced

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1 creditors who not do not filed claims properly, but for the
2 most part claims currently do what they should do: Inform the
3 debtors of who the creditor is, what the debt is, and how much
4 is owed.

5 The addition of Box 3A to the proof of claim form
6 requiring that the claimant to state how the debtor may have
7 listed the debt assists the debtor in identifying the original
8 creditor when the debt has been transferred.

9 There has been much criticism of creditors because of
10 the perception that they are too cheap or lazy or incompetent
11 to file claims properly. The opposite is true. My experience
12 is that creditors and debt buyers are trying to comply with the
13 rules within the limits of reasonableness.

14 Bankruptcy is a loss from the outset for creditors,
15 and the prospects for recovery in any given case are usually
16 unknown at the claim is being prepared and filed. Creditors
17 are unjustifiably criticized for trying to streamline and
18 automate the process of claim filing within the bounds of Rules
19 9 and 11, making the process more difficult and expensive and
20 exposing the creditors to sanctions for noncompliance will only
21 serve to deter claim filing and give debtors more reasons to
22 instigate litigation.

23 Debtors list their unsecured debts on Schedule F. Any
24 claims that are filed that do not reconcile can be objected to.
25 They are penalties for filing intentionally false claims in

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1 addition to the inherent authority of the court to punish
2 offenders.

3 Thus, I might respectfully suggest that much of the
4 gamesmanship and litigation would be eliminated if the rules
5 prohibited objections to claims where the underlying debt was
6 not disputed, or prohibit a Rule 3001 objection that does not
7 also articulate a substantive dispute with the debt.

8 Most importantly, I urge the committee to study
9 unsecured claims further, determine whether a problem exists,
10 and, if so, include both unsecured creditors and consumer
11 debtor attorneys in the process to craft a fair resolution that
12 meets the specific problem, as you did for the mortgage claim
13 issue.

14 Again, thank you for allowing me the opportunity to
15 present my comments to you.

16 JUDGE SWAIN: Thank you, Ms. Becket.

17 Professor Gibson, do you have any question.

18 MS. GIBSON: I just want to explore one thing with
19 you, Ms. Becket.

20 Unlike Chapter 11, the Code does require that even
21 those debts that are listed as undisputed, there still has to
22 be a proof of claim filed. And the rules properly spell out
23 what should be in a proof of claim.

24 Are you suggesting there shouldn't be any enforcement
25 mechanism of the rules' requirements about what is required for

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1 a proof of claim?

2 MS. BECKET: The proof of claim form allows a summary
3 to be attached to a claim in lieu voluminous documentation. If
4 you read all of the opinions, you see that some courts say that
5 documentation for a credit card account is the account
6 agreement. Some say it's the account statements. Some say
7 it's the individual purchase slips.

8 So, in light of the fact that this is voluminous, what
9 most creditors do is attach a summary to the claim. Now what
10 belongs on a summary is also the subject of a lot of
11 litigation.

12 But the other point that should be made is that Rule
13 3001 to me is an evidentiary rule. So if you attach the
14 documentation, your claim reaches a certain level of
15 evidentiary validity.

16 If you do not attach the documentation, you do not get
17 the benefit of that evidentiary presumption. But that's it.
18 So while I do think all creditors should, to the best of their
19 ability, comply with the rule, I don't think that failure to
20 comply with the rule should result in the disallowance of a
21 claim.

22 JUDGE SWAIN: Judge Wedoff.

23 JUDGE WEDOFF: Ms. Becket, do you believe there is
24 something in the proposed rule that elevates a failure to
25 comply to disallowance?

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1 MS. BECKET: Yes. That is my practical experience.

2 If a debtor objects to a claim that does not have
3 documentation, there is an immediate presumption that the
4 creditor should get documentation and give it to the debtor,
5 either by amending the claim or attaching it to a response.

6 If the creditor is not allowed to do that, my very
7 strong suspicion and experience is that the court will disallow
8 the claim for failure of the creditor to meet the debtor's
9 objection.

10 JUDGE WEDOFF: Perhaps I didn't get my question across
11 clearly enough.

12 As you pointed out, the grounds for objection to a
13 claim are set out in Section 502(b) of the Bankruptcy Code, and
14 failure to attach documentation to a proof of claim is not one
15 of those grounds.

16 What I'm asking you is, do you see anything in the
17 proposed language that would change that situation?

18 MS. BECKET: No, I don't. Practically speaking,
19 courts do disallow claims for failure to attach documentation.
20 And sort of where they come from is, well, you haven't produced
21 documentation, so you haven't proven that your claim is
22 enforceable under state law. So, therefore, under 5302(b)(2)
23 your claim can be disallowed.

24 JUDGE WEDOFF: But the objection would have to allege
25 that the claim was unenforceable under state law.

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1 MS. BECKET: It should, but they don't. And the
2 claims are still disallowed.

3 My biggest fear is that this proposed rule will be
4 used to disallow claims just like it's done today. But the
5 inability of the creditor to respond is so limited because they
6 can't produce the documentation that the debtor allegedly needs
7 to determine the validity of the claim, that at a hearing a
8 court will rule in the debtor's favor.

9 It happens today, and it's even more likely to happen
10 if you don't have the opportunity to amend your claim or
11 provide documentation in a hearing.

12 JUDGE SWAIN: Are there any other questions for
13 Ms. Becket?

14 Judge Perris.

15 JUDGE PERRIS: Is there anything in the rule that you
16 think precludes an amendment?

17 MS. BECKET: I think maybe. Because if you want to
18 use your amended claim in a hearing to show the judge that you
19 have provided the information, you will be precluded from using
20 it.

21 There is one court right now that currently will not
22 let you amend a proof of claim if an objection has been raised
23 as a result of lack of documentation unless you get the
24 debtor's consent, which typically won't happen, or you get
25 leave of court. And those who have sought leave of Court have

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1 been denied leave of court.

2 JUDGE PERRIS: Is there anything in the draft rule
3 that makes that a problem?

4 MS. BECKET: I think you could probably amend your
5 claim, and that's as far as you could go with it. The debtor
6 would have to then willingly withdraw the objection, and
7 considering that they filed it in the first place I would find
8 that to be unlikely.

9 JUDGE SWAIN: Is there anything else for Ms. Becket?
10 Thank you so much.

11 Our next witness is David Wiernusz.

12 Good afternoon.

13 MR. WIERNUSZ: Good afternoon.

14 My name is David Wiernusz. I work for National
15 Capital Management. I manage all of National Capital
16 Management's bankruptcy-related litigation, including all of
17 its local lawyers that are charged with responding to
18 bankruptcy claim objections.

19 National Capital Management opposes several of the
20 proposed amendments to Bankruptcy Rule 3001(c). Specifically,
21 National Capital opposes the added requirement that it attach
22 the last billing statement prior to the commencement of the
23 case to the proof of claim.

24 National Capital opposes the added requirement that it
25 attach an itemized breakdown of the balance to the proof of

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1 claim.

2 And National Capital opposes the provision that would
3 levy sanctions and attorney's fees on the creditor that files
4 an insufficiently documented proof of claim.

5 In keeping with those three points of opposition,
6 National Capital also opposes the amendments to Official Form
7 10, the proof of claim insofar as it requires unsecured
8 creditors to attach a copy of the last account statement sent
9 to the debtor prior to the bankruptcy petition.

10 The first reason why National Capital opposes the
11 proposed amendments is that they will impermissibly abridge and
12 modify a creditor's statutorily grounded substantive right to
13 have his claim deemed allowed so long as that claim does not
14 offend any of the nine exceptions set forth in Bankruptcy Code
15 Section 502(b).

16 As a general and overarching proposition, a rule of
17 procedure may not abridge, enlarge, or modify any substantive
18 legal right. In bankruptcy, a creditor's claim may only be
19 disallowed solely for the reasons set forth in 502(b).

20 Said another way, a creditor's right to have its claim
21 disallowed is a substantive statutorily grounded right, a right
22 that may not be abridged by a rule of procedure. By beefing up
23 the procedurally grounded bases for objecting to a creditor's
24 claim and exposing a creditor to sanctions and attorney's fees
25 for merely procedural defects in its proof of claim,

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1 constitutes a framework for constructively disallowing a
2 creditor's claim, and that is an impermissible abridgement of
3 that creditor's substantive rights.

4 Another reason why National Capital opposes the
5 proposed amendments is that they fall short of addressing an
6 illogic, an illogic where objections to proofs of claims are
7 filed in cases where the debtors have asserted under oath in
8 their bankruptcy schedules that they owe without dispute the
9 very claim that is the subject of their own objection.

10 The proposed changes not only would do nothing to
11 address this internal inconsistency of a debtor objecting to a
12 claim that it has scheduled without dispute, but it would
13 amplify it by adding newly created, procedurally based grounds
14 for filing claim objections that lead to the disallowance of
15 that creditor's claim.

16 My last point is about the committee's record up until
17 now. We also oppose the amendments because in our view the
18 committee's record simply doesn't have any statistical support
19 that creditors routinely file overstated proofs of claim, but
20 the record merely relies primarily on anecdotal cases to
21 justify and to add a new and perhaps insurmountable rule that
22 requires additional requirements to an estimated 3.3 million
23 general unsecured proofs of claim that are filed annually.

24 The rules committee agenda materials for the meeting
25 held on March 26 and 27 in San Diego included agenda item 4(b),

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1 which is a memorandum from the reporter dated February 17,
2 2009. The reporter's memorandum summarizes the considerations
3 of the working group which, without incorporating any
4 quantitative data, concludes that there is a problem with
5 inadequate documented proof of claims and inaccurate prefiling
6 review of the proofs of claim.

7 The implication there is that proofs of claim filed
8 without any supporting documents are inaccurate, an inference
9 that is not supported by the committee's record.

10 To be fair, though, the committee's record does
11 identify what it deems to be problems. Consider the
12 committee's agenda materials for the March 2009 meeting at page
13 281: "The problem courts are facing is that bulk claim
14 purchasers are just not complying with the rule."

15 And at page 9 of the committee's minutes of the March
16 2009 meeting: "The heart of the problem, the debtor would be
17 required to expend resources to object to an inadequately
18 documented claim before any sanctions come into play."

19 National Capital would submit that, short of
20 quantitative data or significant evidence showing a nexus that
21 inadequately documented claims necessarily means that the
22 claims are faulty, overstated, or imprecise, the current rules
23 of and procedures for handling disputed claims are well suited
24 to address the problems that are presently set forth in the
25 committee's own record.

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1 Absent any significant evidence or statistical data
2 supporting the need for any amendment, the Advisory Committee
3 should adopt neither the proposed amendments to 3001(c) nor the
4 changes to Official Form 10 that relate to the attachment of
5 the last account statement sent to the debtor.

6 I would be happy to answer any questions.

7 JUDGE SWAIN: Thank you, Mr. Wiernusz.

8 Professor Gibson?

9 MS. GIBSON: Mr. Wiernusz.

10 MR. WIERNUSZ: Yes.

11 MS. GIBSON: Do you agree that when someone
12 participates in a court proceeding to vindicate their
13 substantive rights there are procedural requirements that they
14 have to comply with?

15 MR. WIERNUSZ: Yes.

16 MS. GIBSON: So Rule 3001 is an attempt to spell the
17 procedural requirements for filing of a proof of claim, and the
18 burden is on the creditor to initially to take that step, isn't
19 that right?

20 MR. WIERNUSZ: That is correct. In its present form,
21 correct.

22 MS. GIBSON: What is it about the new provision that
23 you think moves it from that function into abridging
24 substantive rights?

25 MR. WIERNUSZ: The new provision doesn't directly

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1 conflict with 502(b) in that the new provision does not provide
2 expressly that the claim would be disallowed.

3 But what the attorney's fees and the sanction
4 provisions would do is it would effectively close the door,
5 tell the creditor that they are not welcome to participate in
6 the bankruptcy case. Even in cases where they might not have
7 all the supporting documents, but in cases where the debtor
8 scheduled the debt, that creditor could not file that proof of
9 claim without facing sanctions. That is a constructive, not
10 explicit, disallowance of that creditor's claim.

11 (Continued on next page)

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1 MS. GIBSON: But when that creditor bought that claim
2 and anticipated that someone -- well, a number of clients
3 anticipated that some of them might some day be in bankruptcy,
4 did the creditor not also take into account what the procedural
5 requirements would be to try and collect on that debt in
6 bankruptcy?

7 MR. WIERNUSZ: They absolutely do, and under the
8 present rules that is taken under consideration.

9 MS. GIBSON: I don't have anything further.

10 JUDGE SWAIN: Are there any more questions for
11 Mr. Wiernusz?

12 Thank you very much, Mr. Wiernusz.

13 Our next witness is Barbara Sinsley. Good afternoon.

14 MS. SINSLEY: Good afternoon. My name is Barbara
15 Sinsley, I'm a partner in the firm of Barron, Newburger &
16 Sinsley. And I am in Tampa, Florida where I have the honor of
17 knowing Judge Alexander Paskay, who is both brilliant and
18 humorous. And although I profess that I'm not, generally
19 speaking, a bankruptcy practitioner, I have met Judge Paskay on
20 several occasions. I also serve as general counsel to DBA
21 International, formerly known as the Debt Buyers Association.
22 My goal here today is to provide the committee with
23 background to what the debt buying industry does and to address
24 some unintended consequences that could occur with this
25 amendment.

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1 A little background on DBA International: DBA
2 International is a trade association that was formed in 1997.
3 We have 405 professional debt buyer members, 104 vendor and
4 affiliate members. Our goal is to provide networking,
5 educational and outreach opportunities to state and federal
6 legislatures as well as the judiciary on debt buying. And like
7 I say to my husband, I don't really understand football but it
8 doesn't mean it's necessarily a bad thing.

9 We have a strict code of conduct, and we have a code
10 that requires our members to comply with the Fair Debt
11 Collection Practices Act and are governed mainly by the Federal
12 Trade Commission. Many of our members are what are called
13 active debt buyers where they purchase the debt and collect on
14 it themselves, and we also have passive debt buyers where our
15 members purchase the debt and outsource it to another outside
16 agency.

17 The proposed amendments concern DBA as they impose new
18 burdens upon creditors and their assignees. Despite what we
19 hear as a lack of pressing need for such changes, the rule has
20 the practical effect of discouraging debt buyers and creditors
21 from pursuing legitimate claims. It would impose a
22 disproportional and heavy, chilling effect on debt buyers, and
23 the proposed changes will ultimately result in the decline in
24 the value of the debt market which in turn would ultimately
25 reduce the availability of credit to consumers.

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1 The proposed amendments fundamentally alter the
2 balance between debtors and creditors in bankruptcy. Under the
3 current law and rules there is a balance between the rights and
4 responsibilities of creditors and those of the debtors. This
5 balance reflects the bankruptcy bargain. The debtor, as the
6 party seeking relief from his or her debts, has the duty to
7 fully disclose all of her assets and liabilities, and creditors
8 are entitled to have their claim recognized on a sliding scale
9 if no party objects, if the claim is properly filed, and the
10 objecting party does not rebut the prima facie validity of the
11 claim or the creditor presents competent evidence to prove the
12 claim.

13 I think Judge Paskay said to me once that debtors are
14 entitled to a fresh start but not necessarily a head start.
15 The proposed amendments could foster litigation in other areas
16 where there is a hope of recovery sanctions against the
17 creditors and debt buyers.

18 I would like to address the Fair Debt Collection
19 Practices Act, and federal courts have recognized that this is
20 a new cottage industry out there where plaintiff attorneys are
21 suing debt buyers and debt collectors for violations, some of
22 which are technical violations, some of which of course are
23 legitimate abuses.

24 My old company, Asset Acceptance, was sued for calling
25 consumers consumers and calling our customers customers, and

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1 the court in that case said well, while there are many things
2 prohibited by the FDCPA, friendliness is not one of them. And
3 one of the concerns of the sanctions section of this amendment
4 is that it would foster additional what we call boot strapped
5 claims where if you don't abide by this amendment then you will
6 be sued under the FDCPA, which has an attorney fee provision,
7 and we will have more of these type of suits filed against debt
8 collectors for not filing the appropriate itemization and the
9 sanctions.

10 The Seventh Circuit in 2004 held in the Randolph case
11 that these type of claims, the FDCPA claims, could be filed not
12 only in the bankruptcy court, they could also be filed in
13 federal court. So now in Tampa we have adversary actions being
14 filed in the bankruptcy court for fair debt violations on
15 behalf of the trustees and the fear is that this amendment
16 could add to that burden.

17 Another comparison I would like to make under the Fair
18 Debt Collection Practices Act to this amendment is that under
19 the Fair Debt Collection Practices Act a consumer is entitled
20 to what is called validation or verification. When a consumer
21 is sent an initial demand letter by a debt collector, they're
22 afforded what is called the verification rights or validation
23 rights whereby they have 30 days to dispute the claim or ask
24 for information from their receipt.

25 They receive that information from the debt collectors

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1 before the debt collector could start collecting again, but the
2 case law that interprets what is validation or verification
3 under the FDCPA currently states it is nothing more than giving
4 the name of the creditor to whom the debt was initially owed,
5 who it is currently owed to, and making sure that you have the
6 right consumer and giving full amount of the debt. So in
7 comparison to the amendment, the amendment here would require a
8 greater burden than is required by the Federal Fair Debt
9 Collection Practices Act.

10 As a bit of more history to debt buying, debt buying
11 started over 45 years ago, but it's been more prevalent in the
12 last ten years. There's currently five publicly traded debt
13 buying entities, and of three of them -- I read their annual
14 reports -- and three of them alone in 18 years have purchased
15 over \$105 billion in face value of debt. Now most of the debt
16 buyers that our members buy is credit card debt, automobile
17 deficiencies; our members aren't buying defaulted mortgages,
18 generally. And these publicly traded companies are probably
19 purchasing the bulk of the credit card debt out there that is
20 available.

21 The debt buyers allow the credit originators to
22 monetize the value of the defaulted debt and reinvest in
23 capital elsewhere. Debt buyers assume the risk that the
24 defaulted debt will be uncollectible in return for the
25 possibility of making a profit. As a result, the amount

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1 they're willing to pay will depend on the level of risk and the
2 expense occurred. The proposed amendments increase both the
3 transaction cost and the risk to debt buyers, thus reducing the
4 value of the charged off debt to them.

5 Generally speaking, the debt buyer, in submitting
6 their proofs of claim in a state court case, is allowed to use
7 the business records exception and use the electronic files of
8 the creditor. So under Rule, generally, 8026, the debt buyer
9 will submit an electronic summary of the account and the judges
10 balance the trustworthiness of that information.

11 The debt buyer's business is premised on the
12 integration of the business records of the original creditor
13 into its records and the debt buyer must primarily rely on the
14 accuracy of the documents in pursuing the collection of the
15 account, thereby satisfying the first factor for admissibility
16 of the trustworthiness.

17 However, debt buyers cannot and should not be held to
18 a higher standard than that of a creditor. For example,
19 Ms. Tran was talking earlier about her credit cards and how she
20 read the credit card agreements and what principal was. Under
21 the National Bank Act, national banks are allowed to do what's
22 called compounding of principal and interest to the date of
23 charge off. And when I try to explain this to debt collectors
24 in trainings and the like, compounding of interest is
25 complicated, but if you think of a snowball rolling down a hill

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1 and hitting trees and little kids and the snowball keeps going,
2 that's principal. On the day of charge off it hits the bottom
3 of the hill and that interest can no longer be rolled into this
4 snowball. So under the National Bank Act, the financial
5 institutions in the credit card debts are calling the end
6 charge off balance principal, so a debt buyer cannot actually
7 break down that principal if the creditor can't do it.

8 Now a debt buyer can break down post charge off
9 interest. Like Ms. Tran said, some debt buyers do charge post
10 charge off interest at simple interest, not compound, and some
11 do not. So it is something that if a debt buyer is charging
12 post charge off interest they could give that amount.

13 The proposed amendments to Rule 3001 we do not feel
14 meet a pressing need. Taken together, the amendments that
15 require the creditors to submit additional information and
16 documentation and provide for the imposition and penalties
17 would provide a greater burden to debt buyers and to the
18 creditors and we feel would negatively impact the creditors and
19 their assignees.

20 I would welcome any questions from the committee.

21 JUDGE SWAIN: Thank you, Ms. Sinsley.

22 Professor Gibson?

23 MS. GIBSON: I don't have any questions.

24 JUDGE SWAIN: Do the committee members have any
25 questions?

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1 Mr. Rao.

2 MR. RAO: Is your testimony that a creditor on a
3 revolving charge account cannot determine the amount of funds
4 paid, interest and fees and other, so it's all principal? They
5 could not determine at the time of charge off, for example,
6 what portion of that might be on interest or fees; is that what
7 you're saying, it cannot be done?

8 MS. SINSLEY: It does not have to be done for credit
9 cards. Under the National Bank Act a company issuing a credit
10 card doesn't have to itemize those amounts. On other types of
11 revolving debt they may be able to itemize those amounts.

12 MR. RAO: Do you know if it can be done?

13 MS. SINSLEY: On a credit card?

14 MR. RAO: Yes.

15 MS. SINSLEY: I don't know if it can be done. I know
16 that generally speaking since they do not have to do that --
17 and I will defer to the American Bankers Association, perhaps,
18 to address this further -- I don't think that this is something
19 that is easily done.

20 MR. RAO: Do you know how your clients comply with the
21 requirement of preparing a 1099C in terms of if it's a
22 discharge of indebtedness?

23 MS. SINSLEY: That's a very good question. Reg 6050P
24 is the 1099C requirement that encompasses both banks and also
25 debt buyers. Debt buyers are financial institutions under that

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1 reg. That particular reg does not have a definition of stated
2 principal. So DBA, we are on the priority guidance plan of the
3 U.S. Treasury Department to get a definition of stated
4 principal, and what we have proposed is that it is the charge
5 off balance. So currently when our members are submitting
6 1099Cs, what are using for the stated principal, yet undefined,
7 is the charge off balance.

8 It would be helpful if the U.S. Treasury would address
9 these things. Maybe the committee could help us on that.

10 MR. RAO: Thank you.

11 JUDGE SWAIN: Are there any other questions of
12 committee members?

13 Thank you so much.

14 MS. SINSLEY: Thank you.

15 JUDGE SWAIN: Our next witness is Mr. Corwin.

16 And good afternoon, Mr. Corwin.

17 MR. CORWIN: Good afternoon, Judge Swain, and members
18 of the committee. I'm Phil Corwin, I'm a private attorney, I
19 live in Washington, DC. I'm here today to testify on behalf of
20 my client, the American Bankers Association, and there are
21 thousands of member banks. And I do want to thank the
22 committee for permitting me to testify. Although the request
23 was turned in late, we were rather surprised that the committee
24 broke precedent and didn't cancel this hearing and went
25 forward, and we appreciate the opportunity to be here. I'm

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1 going to be addressing the proposed amendments the 3001 and the
2 Proposed Rule 3002.1.

3 In general, to echo most of the other witnesses, we do
4 not believe there is a problem with the unsecured debt
5 sufficient to -- addressed in Rule 3001 sufficient to justify
6 the changing of the balance that would occur from the proposed
7 amendments. And overall we think both rules to a significant
8 extent in various aspects changed the fundamental balance in
9 bankruptcy and therefore involve policy issues that should be
10 more properly addressed by Congress rather than a judicial
11 branch committee that implements statutes.

12 In regard to proposed amendments to Rule 3001 we
13 recognize that assuring accuracy and proof of claim is very
14 important, but we believe the proposal places an unreasonable
15 burden upon consumer lenders and upon debt purchasers who
16 purchase charged off debt that in many cases would be
17 impossible to satisfy, that overall the proposed amendments
18 fundamentally alter the balance between debtor and creditor,
19 that requiring additional information and penalizing the
20 omission of this information would impose an additional costs
21 on creditors that would not be justified and would encourage
22 debtors to dispute otherwise undisputed claims, in fact claims
23 they have listed on their filings, and would encourage
24 unnecessary litigation which would not benefit certainly most
25 of the parties or the courts.

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1 It would also have an impact on the availability and
2 the cost of consumer credit, whether it's a bank involved in a
3 case or a debt buyer where the bank is depending on the debt
4 buyers for some return of their loss on a charged off claim.
5 To the extent that this makes it less feasible to collect on
6 those claims or increases the cost of litigation and lowers the
7 price paid for the debt, it's going to increase the losses and
8 that's going to have an impact on consumer credit market. And
9 again, we don't know of any seriously -- of any documented
10 serious problems with regard to proof of claims for unsecured
11 debt, consumer debt, that justify having a negative economic
12 impact, particularly in the current economic climate.

13 Getting into more technical points, the inclusion of
14 the last open end or revolving credit card statement we believe
15 could just add confusion to the debtor as the actual claim is
16 for the amount due on the date of the filing which may not
17 correspond exactly to the balance shown on the last statement
18 sent to the debtor.

19 Such statements could also be difficult or impossible
20 to produce where bank mergers have occurred and debt purchasers
21 could find it difficult or even impossible to even obtain such
22 statements, particularly for debt of a substantial age.

23 It's also unclear what statement is being referenced,
24 that of the original creditor or the demand letter sent by the
25 debt purchaser. The requirement proposed for an itemized

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1 statement of interest, fees and expenses would be difficult to
2 impossible to comply with. Some of other witnesses addressed
3 this.

4 If you want to understand the complexity of breaking
5 these things down, just look the Regulation Z put out by the
6 Federal Reserve Board for the Truth in Lending Act to see the
7 complexity of defining exactly what these different components
8 are for debt that revolves where the interest accrues but it's
9 partially paid down. It's added to, subtracted to, it's over
10 years, and to break that down at the time of bankruptcy
11 filing -- and it's not clear from the proposed amendment
12 whether this is just addressing post petition debt or all or
13 pre-petition debt as well, you get into great complexities.
14 And the rule does not propose any standardized calculation
15 formula for determining how that division should be made, and
16 frankly we're not sure what benefit that generally provides to
17 the debtor, particularly in regard to pre-petition debt.

18 We also believe that these new documentation
19 requirements to a significant extent would contravene the
20 implied presumption of validity, according to the creditors
21 claim under 3001F, and yet there's no waiver of 3001F as there
22 is to the Proposed 3002.1. Let me add we oppose that waiver of
23 the presumption in Proposed 3002.1. We're not advocating it
24 here, but we think it's highly contradictory in the context of
25 these proposals.

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1 The proposed requirement to include a statement of the
2 amount necessary to cure any default for debt secured by
3 property, we think this needs further refinement. For example,
4 if the claim is based upon a judgment lien then the cure amount
5 would be the entire debt, if that's not clear from the
6 proposal.

7 A proposed requirement for an escrow account statement
8 for debt secured by a principal residence. We recognize the
9 local rule in many jurisdictions but we believe the committee
10 could provide a useful function here by going back to the
11 drawing board and looking at devising a national form for the
12 provision of such information and that such the rule for this
13 part should await the development of such national form.

14 And the additional sanctions proposed to creditors for
15 failure to provide the proposed documentation, to the extent
16 they go beyond borrowing the presentation of the omitted
17 information at the later stage of the case, let me
18 differentiate while we think that may be within the proper
19 scope, we don't agree it's proper policy to prevent any -- or
20 to make it very difficult to amend those claim forms going
21 forward. But again, we think this exceeds -- we don't find any
22 statutory authority for those additional sanctions. And as
23 stated earlier and by other witnesses, we think that's going to
24 encourage a lot of additional litigation by debtor counsel once
25 you provide for attorney's fees as a sanction.

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1 Turning to Proposed 3002.1, the new rule, we think
2 it's even more problematic here as to find the statutory
3 authority. We know the committee began to consider this in
4 earnest when there were statutory proposals before Congress,
5 they were linked to proposals to permit cram down of debt
6 secured by principal residence. The legislative packages
7 including cram down have subsequently been defeated in both the
8 House and the Senate, so we think the rule is -- we're trying
9 to see what the statutory basis is when the legislative
10 proposal that would have explicitly addressed and provided for
11 it has been defeated and not likely to be renewed in this
12 Congress.

13 Notices of changes in payment of the amount due to
14 interest and escrow account amendments we believe should be
15 entitled to presumption of validity absent evidence to the
16 contrary and that Rule 3001F should not be waived as proposed.
17 We're strongly opposed to that waiver in the proposed rule.

18 We believe that providing itemized notice of all fees,
19 expenses and charges within 180 days after they were incurred
20 may not be feasible in a significant number of cases and that
21 any rule that goes forward on this should provide for a longer
22 time period. And again, that portion of the rule we oppose to
23 the waiver of Rule 3001F.

24 We also believe as a practical matter that many
25 creditors would be unable to serve a statement on the debtor's

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1 accounts by other parties within 21 days of receiving a notice
2 asserting that the cure amount has been paid in full and that
3 this period, if any rule goes forward, should be only to a
4 minimum of 90 days and that a model form should be promulgated
5 in conjunction with this requirement.

6 And again, we question the statutory basis for the
7 provision of additional sanctions, particularly the debtor's
8 attorney's fees.

9 And I would be pleased to answer any questions in
10 regard to my testimony. Thank you.

11 JUDGE SWAIN: Thank you.

12 Professor Gibson.

13 MS. GIBSON: Let me ask you about one of the last
14 points that you made about the time needed to comply with the
15 statement of whether the debtors made all of their payments.
16 What's the practical difficulty that a mortgagee would have in
17 responding to that within 21 days?

18 MR. CORWIN: Let me just jot this down to make sure I
19 address it in our full written statements which we plan to
20 submit by the 16th.

21 Not being directly involved on a day-to-day basis in
22 the mortgage lending industry and the bankruptcy court process,
23 I am not fully -- I have been in conference calls with
24 attorneys who are involved with that. They say in many cases
25 the volume involved makes it very difficult if not impossible

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1 to reply to that within three weeks of receipt. But we will
2 fully document that in our submitted full statement on the
3 16th.

4 MS. GIBSON: Thank you.

5 JUDGE SWAIN: Do any other members of the committee
6 have any questions?

7 Judge Wedoff.

8 JUDGE WEDOFF: How do you distinguish the provisions
9 that already exist in the rules regarding failure to make
10 discovery, which include attorney's fees provisions like the
11 ones that are here, from a failure to provide documentation and
12 information required by these rules? You say that there is no
13 statutory basis for that particular sanction in this context
14 but we have the discovery rules with the identical provisions.

15 MR. CORWIN: Well, again, I'm not trying to be evasive
16 here. We will take a look at that, but we think it's a
17 sufficient sanction against the creditors or debt buyers to not
18 have their claim valid if they were to fail to provide the
19 proposed documentation but there is certainly no ill intent on
20 their part if they don't provide such documentation. And to
21 provide for additional monetary sanctions for simply not
22 providing some document that would be required by this new rule
23 we think seems excessive, particularly in the context of the
24 unsecured consumer debt where we don't believe there's any
25 statistical basis for concluding there's a problem in this area

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1 or abuse by creditors or debt buyers.

2 JUDGE SWAIN: Thank you.

3 Any other committee member questions?

4 Thank you so much.

5 MR. CORWIN: Thank you. And I'm going to depart your
6 proceedings and hope to catch an earlier train to get home
7 while I still can.

8 JUDGE SWAIN: Good luck, and we look forward to your
9 additional submission.

10 Our final witness is Raymond Bell of Creditors
11 Interchange Receivables.

12 Good afternoon, Mr. Bell.

13 MR. BELL: Good afternoon, your Honors, nice to see
14 you. I first of all want to thank the committee for being
15 patient with me of my invitation request, and I pulled it back
16 and then at the last moment I found out that I could make it.

17 My name is Raymond Bell and I am vice president of
18 Creditors Interchange, which is an accounts receivable
19 management company. I have been involved in consumer
20 bankruptcy claims since 1968, so I can take the pleasure of
21 saying that I have managed bankruptcy cases under the
22 Bankruptcy Act of 1898 up to and including the last ritual
23 called the BAPCPA.

24 I don't represent any credit card bank or debt buyers
25 or any association related to them. My comments and opinions

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1 may not necessarily represent those of my company as well.

2 Last but not least, I am not an attorney at law.

3 I thank the committee for this opportunity to testify
4 on behalf of this proposed rule change. And I listened to the
5 eloquency of the witnesses before me and I will try not to
6 cover what they have covered but present to you my practical
7 experience as being a manager and executive in charge of
8 consumer bankruptcy cases for 15 years with three of the top
9 largest credit card banks of the country which now are all
10 under the umbrella of Bank of America.

11 But I think it's important for the committee -- which
12 I find that this committee will make the right decision
13 eventually, and I think this committee -- I want to commend
14 this committee for first of all being able to promulgate rules
15 on a poorly written and drafted law starting in April of 2005,
16 and you have done a very good job at doing that. But I want to
17 talk about some issues. I will try to talk slow as to not
18 confuse anyone, but I want to be able to explain to you what
19 happens in the trench warfare outside of lawyers, outside of
20 judges, outside of trustees, what I have to do as a person in
21 the banking industry.

22 I think the proposed rule is more geared to perception
23 than reality, and I am wondering if I would be here if this
24 country didn't face an economic cries as it did earlier; and
25 two, we have to make sure, in my opinion, that we're dealing

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1 with numbers which seem to be mostly non-verifiable. And let
2 me address that.

3 The National Bankruptcy Review Commission and Congress
4 suffered from lack of reliable data, and you've heard testimony
5 today with an attempt to provide some of that data. But more
6 importantly, if the data is not reliable then you're trying to
7 use a cannon to shoot an insect, in my opinion, because what
8 has to happen is fairness.

9 I think anyone that knows me, professionally or
10 personally, knows that I advocate definitely coherent and
11 cohesive rules in this arena called bankruptcy. But let me say
12 a couple of things that I think is important for the purposes
13 of this committee.

14 If you look at the total number of Chapter 13 cases
15 filed in 2009, that equates to about 395,222, according to the
16 ABI. With an informal sampling of 200 bankruptcies scheduled
17 before I came here, there were nine credit cards or revolving
18 claims listed in those schedules, in Schedule F. Assuming that
19 all nine creditors filed a proof of claim, we now have
20 3,556,999 claims in the system. Today if the creditor and/or
21 debt buyer are filing an attachment with a proof of claim, the
22 number now becomes 7,113,396 pieces of paper in the system. If
23 a creditor, which I don't agree, now has to attach another
24 document, we now have 10,670,997 pieces of paper in the system.

25 Well, that would be fine, but the fact is 70 percent

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1 of the Chapter 13 plaintiffs filed in country don't complete.
2 So if you look at the number of documents that are still out
3 there -- and I'm not suggesting the fact that the system can't
4 hold that number of documents, but if you look at the total
5 numbers of Chapter 13s in three years, we now are talking in
6 the vicinity of 20 to 21 million pieces of paper right out
7 there.

8 And I would like to say this, I don't know if getting
9 an additional statement from a creditor -- because let me tell
10 you what I have experienced personally, and I call it the begat
11 of national banks, that's called mergers. At one bank I was
12 most recently at, Fleet Credit Card, we purchased three other
13 national banks through mergers. Then Bank of America came and
14 got Fleet Credit Card.

15 However, when an acquisition through mergers or
16 portfolios occur, everyone is interested in telling the new
17 potential customers welcome to this new bank, but what they
18 don't do is tell the customers that filed for bankruptcy. One
19 of the witnesses had suggested, and I congratulate them, that
20 they attempted to look at a credit report to look at who the
21 creditor was. It's likely and possibly that once accounts
22 charge off, creditors stop reporting those accounts to credit
23 reporting agencies so therefore the name that's in the credit
24 bureau may be the name of the bank that was acquired by the
25 other bank.

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1 Without a state of confusion, it's interesting to me
2 that these rules are looking at five percent of the total loan
3 composition of national banks insured by the Federal Deposit
4 Insurance Corporation. Five percent of the total loan
5 composition in this country, according to the FDIC, is
6 revolving credit or credit cards.

7 To make matters worse, in relation to numbers, as you
8 may recall, one of the requirements of the BAPCPA was to do a
9 study or an analysis of information from bankruptcy schedules
10 that were a year after that law. The report was made, and I
11 would caution you on one thing, that even with data, the report
12 suggested that \$139 million of, quote, unscheduled debt, was
13 because the information wasn't put in the right block.

14 But what we're going to do is suggest that we got you
15 again. That is, if you're going to penalize in this rule where
16 a creditor or debt buyer isn't successful, doesn't attach the
17 documentation, what are you going to do when a debtor or
18 debtor's attorney brings an objection and they lose? Should
19 not they then be obligated to pay the attorney fees of the
20 creditor or debt buyer that has to pay to defend that action?

21 As I said in my testimony, I'm an agent professional
22 in an agent profession and I think at times I kind of think of
23 my military days that Congress is empowered to make bankruptcy
24 law under Article I, Section 8, Clause 4. Those in the
25 military know what Section 8 means. We can't even seem to get

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1 the definition or the derivative of where bankruptcy came from;
2 French, Italian, Spanish.

3 But what I do suggest to the committee is this: You
4 have heard testimony that I agree with, all the people that are
5 talking, but when you talk about a statement in a bankruptcy
6 proceeding you have to think about a bank and the multiple what
7 is called billing cycles inside of the bank. And I will gladly
8 give you the sheet that I used in a presentation to an agency
9 up here in New York City about the cycles and what happens in
10 billing cycles at national banks. Because the fact is when
11 that account charges off, the bank knows that any interest --
12 or my bank did, any interest that was accumulated after that
13 date that petition filed they take as a loss, so that balance
14 that they're reporting are charges or interest up to and
15 including the date of the filing.

16 I'm not worried about the weather but I'm quite sure a
17 lot of people here are worried about the weather, but I will
18 certainly answer any questions you may have and most of you
19 know I will answer them to the best of my ability.

20 JUDGE SWAIN: Thank you, Mr. Bell.

21 Professor Gibson?

22 MS. GIBSON: I don't have any questions.

23 MR. BELL: Sorry, I was looking forward to it.

24 JUDGE SWAIN: Do any of the committee members have
25 questions for Mr. Bell?

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1 Well, you have run us out.

2 MR. BELL: Not the first time, your Honor.

3 JUDGE SWAIN: Thank you so much. And I would like to
4 thank all of the witnesses and all of the attendees here today.
5 This information is extremely important in our deliberative
6 process and the committee will consider the testimony and all
7 of the submissions.

8 Our next meeting is in New Orleans in April, and the
9 information regarding that public hearing will, as usual, be
10 posted on the rules Web site and materials prepared in
11 connection with the meeting will also be posted on the Web site
12 in accordance with the usual cycle.

13 And so safe travels to those who are traveling, good
14 weather to those who are not, and best wishes.

15 Thank you all. We're adjourned.

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